

INDEPENDENT PRODUCT NEWS FOR THE EUROPEAN MOTORCYCLE & SCOOTER INDUSTRY

INTERNATIONAL DEALER NEWS



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EICMA 2015 a show for winners!

Welcome to a double first for International Dealer News - the first of our sequence of editions reviewing this year's EICMA 'Milan' Show, and our first ever entirely digital-only special edition.

Itself conceived for two very good reasons (extra space for some of the large volume of content we generate during our visit to the show, and as a "bonus extra" opportunity for our advertisers), this special edition isn't instead of our usual post-show exhibitor news and booth photo feature - but an addition.

Around a week after this digital-only edition is sent out, we will also be sending the link to our regular December/ January print/digital magazine, and with it a further 16 pages of further industry and vendor news and parts, accessory and apparel manufacturer and brand owner reports.

The most striking thing about this year's EICMA was the considerably higher number of new products that were being introduced. Not just more than last year, but probably more than the last three or four "Milan" shows added together.

We are accustomed to the number of new product introductions remaining high on the context of the very different environment and profile of INTERMOT at Cologne, Germany, every other year, but at EICMA it has proven to be variable, with the event showing definite signs of the economic issues the motorcycle industry has been facing. However, with at least somewhat of a recovery underway in most of Europe's main markets (despite ongoing political and macro-economic concerns), "Milan" is growing again. At the time of writing there had not yet been any kind of official attendance statement from ANCM (the Italian motorcycle industry trade association that operates EICMA

(and personally I wasn't there to witness the weekend crowds), but despite the fact that the recovery in new motorcycle registrations is still at its early stages in Italy, there was no disguising the more positive attitude among the show's exhibitor community and the improved energy

most were displaying.

It has always been the case that when a downturn hits, the two first expenditures to suffer are marketing and research and development - ironically the two most important to maintain during poor economic conditions.

We here at International Dealer News can report that market budgets are on the rise again in most sectors of the industry, and the new product launches at EICMA also show that the pent up demand and opportunities for new products are finally being exploited.

The outcome of all recessions has always shown that the primary losers are those who reduce marketing and R&D, and that the primary winners are those who maintained their spend and activity.

So, while we are never able to visit and report on all exhibitors at multi-hall events such as EICMA and INTERMOT, in this and the subsequent editions of IDN and MotoWEEK we will report on as many of those "winners" as we can.

EICMA

ESPOSIZIONE
MONDIALE
DEL MOTOCICLISMO

‘more new
product than
the past few
years added
together’



Robin Bradley
Publisher
robin@dealer-world.com

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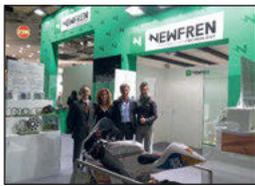
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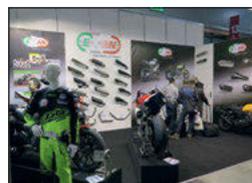
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Space saving versatility

Leading French workshop equipment manufacturer Marolo Test has added to its Modu-Lift programme with the ergonomic new EXTRA FLAT hydraulic lift version at EICMA this year - with a user-friendly, super low 75mm (3 inch) ground-to-deck height for improved workshop ergonomics, making it ideal where space is limited or for machines where ground clearance is an issue.

It is a heavy-duty CE certified design rated at 600kg/1,320lbs lift capacity with unique front wheel lock sensor in the retractable front wheel stop for genuine one-person operation.

Using twin rams and valves for safety and a large automatic run-up ramp, in many workshops it will eliminate the need to dig a ground pit. It features a full 1,200mm deck height when raised, with a 2,300mm deck length and 750mm width.

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Dry Pack waterproof soft bags

These two new high-tech look, variable capacity soft bags from Kappa feature a bright silver finish with black inserts and trim with "Navy" style roll down closure, designed for versatility and convenience.

The tunnel bag is a 15 litre all-purpose bag, designed to fit the tunnel gap of most scooters. The flat, non-slip base and mounting system (two adjustable straps that attach to the bag with a clip) make it a versatile solution as it can be attached to a luggage rack or on top of a side bag or top case. The bag has a front pocket with zipper, a handle and a shoulder strap.

Dimensions are 29.8 x 28.2 x 35.2 cm. The 13-litre backpack can be worn universally on motorcycles, scooters, bikes, or even when hiking. It has wide, soft shoulder straps, an adjustable

waist strap, handle and several loops to attach accessories.

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eCall system for motorcycles - IDN's New Product of the Year



This year's EICMA saw many new products making their exclusive world premieres at the show, but the one that really caught our attention here at International Dealer News and MotoWEEK is what is believed to be the first ever commercially available off-the-shelf automatic eCall system for motorcycles. Founded in Germany in 1991 as a service provider for electronics manufacturing and development, Digades GmbH evolved into a system supplier in the automotive, building and infrastructure industries. Their specialist knowledge in radio transmission systems, miniaturisation and energy efficient electronics design took them into developing eCall technology for the automotive sector - customers include the likes of Audi, Bentley, BMW, Daimler and VW to name a few - and now the company has launched "dguard", an automatic eCall system designed specifically for motorcycles.

The system processes data from several sensors that monitor values like inclination, acceleration and movement, and when all the system sensors report the parameters that mean an accident has taken place, it automatically connects the rider to the country's emergency call centre.

The system only needs two primary components to be operational - the communication unit itself and the dguard eCall sensor. A third component, the "dguard" eCall button, fits on the handlebar and gives the rider control of the system - including override function and non-detected incident report option; a "dguard" app is available to monitor the status and correct installation of the system.

If the rider is incapacitated and unable to communicate directly with the emergency response team at the call centre themselves, then the call centre will automatically send an ambulance to the GPS coordinates of the accident, with nominated family/friends also automatically notified of the incident.

Shown at EICMA installed on a BMW R 1200 RT, where the system components fit easily in the space under the seat, and on a KTM 300 EXC they had been using as a test platform, the unit sells as a self-contained complete kit - once installed all that is required is for the rider to then register the device for the service provided by Digades. The service fee for the first 2 years is included in the recommended retail price.

By 2018 all new production cars sold in the EU will have to have such systems fitted as standard, with the required infrastructure available in Europe in 2017. However, so far, not much attention has been paid to the needs of motorcyclists.



The kit involves two primary components - the data processor and communications unit, and the inclination, acceleration and movement sensor; Digades also recommend the optional handlebar eCall button. An app is available to monitor system status and provide warning and GPS alert if the motorcycle is moved or stolen. The 'dguard' system is believed to be the first aftermarket "off-the-shelf" e-Call product.

it has been making to selected aftermarket parts, accessory and apparel product manufacturers and designers for some three years already, International Dealer News is awarding the "dguard" its first annual International Motorcycle Industry New Product of the Year Award.



CEO Lutz Berger started the business in 1991

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Digades employ 150 plus people at their 4,000 sq m facility near the Czech and Polish borders in Germany. Heavy investors in R&D, they are low energy, high power radio transmission specialists who provide electronic systems and assemblies for several blue chip automotive manufacturers



The dguard components fit neatly beneath the seat - here seen installed on a BMW R1200 RT

This new "dguard" system also does double-duty as a motorcycle tracker, informing the rider if the bike is being moved without his or her consent. However, in recognition of them being the first to have such a system available for riders now, in an extension of the HOT100 new product awards that

SWITX SX.10 helmet



CAMO



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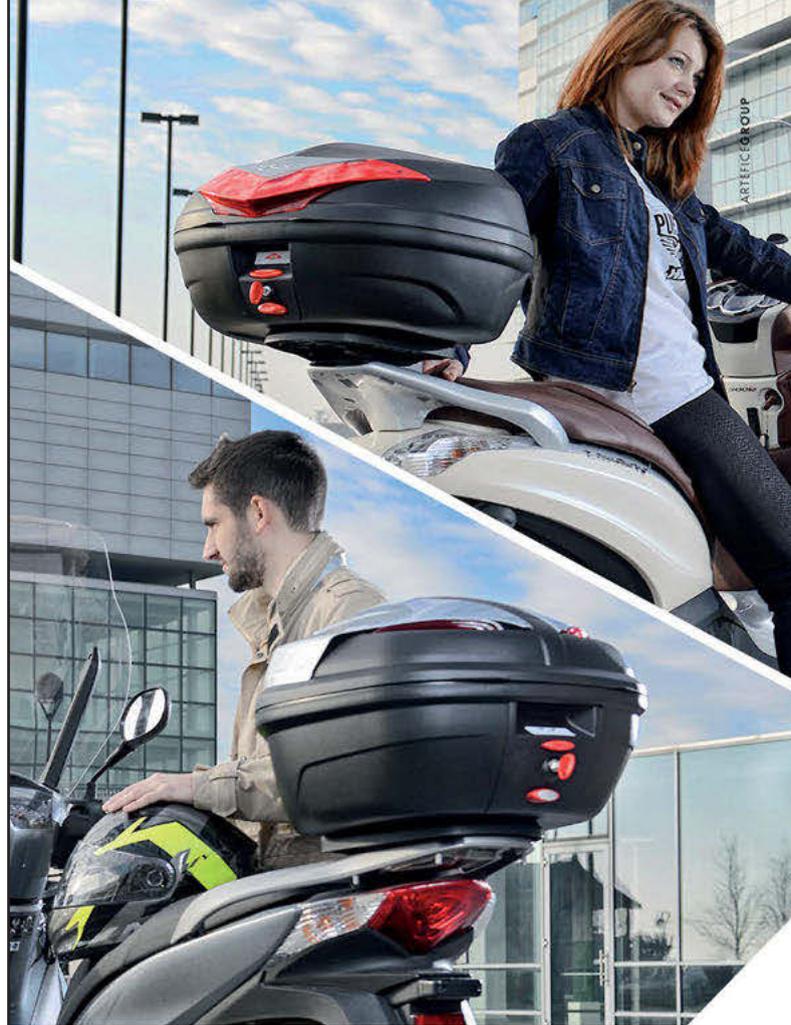
WOOD



According to Portuguese manufacturer Nexx, their "SWITX SX.10 is unique in its versatility, with an almost endless combination of finish, function and fit options for individual customisation. The SWITX is ECE 22/05 and DOT approved (for sale in North America, plus NBR 7471:2001 for Brazil) and is "a high design/customisation (patented), low cost, dual functionality, compact helmet with double visor and superior ventilation" thanks to Nexx patent-pending "Cooling Cover Tech", said to be one of the most advanced ventilation systems ever designed for an open face helmet, a cover that incorporates two intake vents and three exhaust ports, all easily closed or opened with one (gloved) hand. Equipped with a long, clear visor and internal sun visor, SX.10 is prepared for the SX.COM communication system, developed in cooperation with

the renowned Bluetooth company SENA. All the components of SX.COM can be easily installed by simply moving Velcro and using the specially created inner cavities and channels. Nexx also say that SX.10 components are so compact (at less than 250mm) that it is said to be small enough to fit in most panniers.

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In the picture: helmets: full face Toledo (HKKV21FSKNY), demi-jet Varadero (HKKV9KBLCK) travel trunks: Manta (K37), Urban (K466).

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'Hudson' leather winter gloves

German glove specialist Orina has developed a 100% water and windproof leather winter glove with "an elegant design and many functional features". The outer shell is made of soft, high-quality Technalin Gold leather, which is said to offer perfect freedom of movement and a good fit thanks to stretch panels. The breathable 'AquaDry' membrane (hydrophilic coating that uses the chemical and molecular properties of water molecules to transfer moisture, rather than pores) is combined with a breathable heat-reflective 'Thermotex' lining on the back of the hand and warm Thermax lining on the palm will keep the wearer warm and dry. Leather covered protectors on the knuckles and fingers and a Carbolex protector on the heel of the hand are said to ensure protection. Screen-friendly conductive material on the thumb and index finger

enable operation of mobile devices with a capacitive touchscreen. Additional features include a small wiper on the left index finger and a Neoprene cuff with an elastic closure.



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Touring and Urban line for women

EICMA saw Italian specialist Falco introduce their new Touring and Urban lines for women. The Touring line includes the new Eve boot, intended for women who want a comfortable boot for on and off the motorcycle. Eve is a classic leather boot with all the comfort and safety features riders expect from a CE-approved design - reinforcements on shin, toe and heel, inserts in anti-shock D30

material on the ankles and an inner "High-Tex" membrane and large elastic inserts for optimum fit in the calf area. The Urban line includes the new CE-approved Kamila 2 technical shoe "characterised by style and comfort designed especially for the female foot". The upper is made of genuine oiled leather with vintage effect, and the inner lining is equipped with a "High-Tex"



Eve boot

Kamila 2 shoe



membrane. Toe, heel and ankles have thermoformed reinforcements and a dual compound outsole provides "optimum grip".

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"Soft Active" protector technology

Italian specialist Zandona's "Soft Active Jacket" is a 100% Made in Italy multisport safety jacket composed of CE approved back protector and arms, chest and ribs guards. The design features Zandona's neck padding (HCD - Helmet Contact Dampers) and the jacket is made with elastic honeycomb-net-textile and Lycra inserts. The internal surface of the back protector is made in S.R.T. (Sweat Removing Textile – a transpiring 3D textile which transfers sweat to the outside) and the limited thickness of the padding, its lightweight and the jacket's "outstanding fit" are said to provide "excellent stability and comfort".



Also seen here, Zandona's "Soft Active Kneeguards" are made from ventilation-friendly perforated neoprene with elastic inserts and velcro back closures. The internal padding is made from E.V.C. (Evolved Viscoelastic Cells), described as an "innovative waterproof anti-shock material with a high performance/weight/thickness ratio, completely perforated to

increase perspiration from the contact area to the outside. The sock is made with high-grade transpiring textiles, Lycra in the front and elastic honeycomb-net textile on the back. The limited thickness of the padding, outstanding fit and the application of silicone-grip on the inside of the elastics provide excellent stability. The shape and dimension have been designed to mimic the limb structure while avoiding stress".

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Scrambler ergonomics



INTERNATIONAL DEALER NEWS
HOT 100
 PARTS AND ACCESSORIES



Luxembourg based manufacturer Gilles Tooling has turned its precision manufacturing and ergonomic design and engineering values towards the Ducati Scrambler with these new footpegs and chain adjusters.

Described as "perfectly reinforcing the dirt tracker styling that the Ducati Scrambler embodies", their new RCT10GT-D05 changes the footpeg position via a rotating extension, so the rider can select the most comfortable for street or sport-style riding. Adjustable toe pieces and levers have become standard features on Gilles' rearsets, with integral aluminium heel guards adding to the riding safety and long-distance riding comfort.

The Gilles chain adjuster with engraved scale helps to deliver precision chain tension to improve chain life and power transmission. An integral paddock stand adapter means the Scrambler can be lifted more easily and the axle block stays in the swingarm even when changing the rear wheel.

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Gilles' investment in race sponsorship has been a classic case of demographically appropriate investment raising brand profile



Titanium slip-on



INTERNATIONAL DEALER NEWS
HOT 100
 PARTS AND ACCESSORIES

Slovenian exhaust manufacturer Akrapovic has added an EC-ECE type-approved titanium version muffler to its Slip-On line. Seen here configured for the Ducati Multistrada, it is a development of the carbon fibre construction that has already been seen for several bikes since its INTERMOT 2014 launch, with a hand-crafted carbon fibre heatshield, a larger-diameter inlet pipe and an upgrade of the hexagonal carbon fibre end cap design. Titanium "considerably" reduces the weight over the stock system, and when used in combination with the optional titanium header, is said to "provide an impressive performance increase throughout the entire rev range, giving improved throttle response and offering even greater control over the power distribution". To further tune the sound, the optional header comes with a noise-reduction insert, and Akrapovic say that no remapping or other parts are needed for the install. AKRAPOVIC, Slovenia, www.akrapovic.com

Uptown jet helmet



The new 'Uptown' jet helmet from Caberg is described as having a "classic and elegant look" and suitable for touring and everyday urban riding.

It comes in two polycarbonate 1,150gr (+/- 50gr) shell sizes with two frontal air vents and air extractors on the back "to guarantee perfect ventilation even on the hottest days". The exclusive Double Visor Tech system, with an easy to use inner sun visor, allows daylight riding conditions to be tuned for safety - the extra width of the outer transparent, anti-scratch treated Pinlock lens-ready visor adds to safety and convenience in urban and long-distance riding conditions. The retention system has a micrometric buckle for safe and easy adjustments, and 'Uptown' is equipped with a ring to secure the helmet to the motorbike.

The lining is completely removable and washable, made from highly transpiring fabrics. The helmet is also pre-set for the Caberg 'Just Speak' S Bluetooth wireless communication system - allowing cell phone connection, passenger communication, GPS system connection and mp3 player or mobile phone music listening; the system uses the Bluetooth A2DP profile.

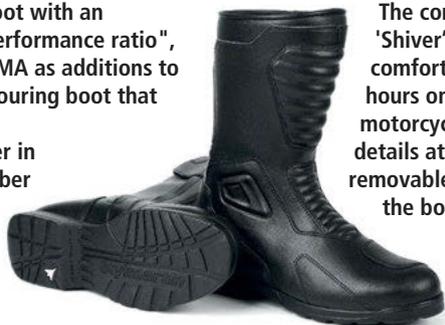


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'Shiver' touring boots

These new high and low-cut version 'Shiver' unisex touring boots from Stylmartin, said to be a "touring boot with an excellent cost to performance ratio", were shown at EICMA as additions to the 12 designs of Touring boot that Stylmartin offer.

Made with an upper in waterproof microfiber that "possesses all the waterproof and comfort features needed for all riding conditions", internally 'Shiver' has a waterproof lining and semi-rigid thermoplastic inserts positioned to protect the malleolus and



shin, with thermally formed reinforcements to protect the toe and heel areas.

The company says that the 'Shiver' is "extraordinarily comfortable and can be worn for hours on end, on or off the motorcycle". With silver reflex details at the rear, the insole is removable, and for handy fastening, the boot is equipped with a long zip and flap, with Velcro upper section fastening and an anti-static and oil resistant rubber sole.



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Fastmovers from LighTech

Always known for their quality of presentation and packaging, as well as for the quality and precision of their parts and accessory design and machining, Italian specialist LighTech is offering dealers this new Point of Sale (POS) programme for its most recent products and the best-selling items for the most popular current models. Made from aluminium for sturdy, durable service, this easy to assemble floor standing POS display will catch the eye and become a popular feature with regular and casual customers as the stock revolves to feature applications for the most popular makes and models sold in the dealership. Founded in 1997 by Fabrizio Furlan, these days LighTech make

and sell over 7,000 high-strength, lightweight parts and accessories in Ergal alloy and over 400 titanium items - from bolts and protectors such as frame sliders to controls, rearsets, lights and covers. The CNC machined chain adjusters seen here are made from a single solid block of 7975 Ergal and 6082 alloy and available in a



selection of anodised colours. Sold in matched pairs, the positive-click adjustment and stamped scale ensure accurate adjustment; available as model-specific fitments for a wide range of popular makes and models, including the new 2015 Yamaha R1, Aprilia RSV4 and GXX-S 1000; optional chain adjuster lifters for use with spool-type rear stands are also available.

The bicoloured front and rear axle slider kits, also seen here, protect the fork and rear axle. They are bike-specific designs that use either threaded or well nuts. Available for a wide range of popular makes and models, including single-sided swingarm Ducati and MV Agusta models.



LighTech bicolour axle slider kits are bike-specific designs

LighTech's chain adjusters feature positive-lock adjustment and stamped scale



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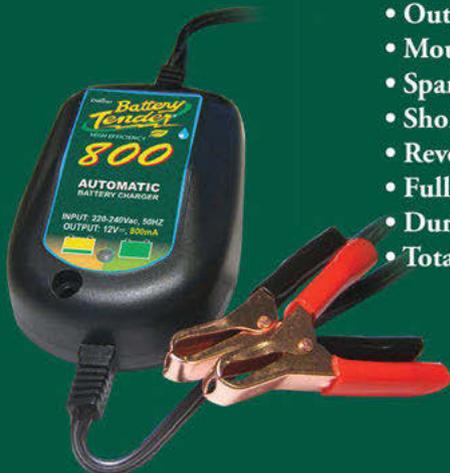
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GSX and "Legend Gear" luggage options

Seen here, SW-MOTECH's Rearbag and Blaze Panniers can be combined to provide up to 78-litres of touring storage space on Suzuki's popular GSX-S1000 and GSX-S1000F. Blaze Panniers use a clever 'Quick-Lock' rail mounting system, which clamps to the footrest hangers and keeps the load stable, secure and away from the wheel without extra straps or bungee chords.

The rails can be removed in seconds, leaving only the discrete clamps behind. The panniers are made from high quality 1680 Ballistic-Nylon, and feature a stiffened construction to maintain their shape - they expand from 28 to 42-litre capacity (per pair), and come complete with waterproof inner bags,

reflective detailing and an optional cable lock. The Rearbag offers 24-litre standard capacity, expandable to 36-litres - large enough to hold a full-face helmet. For additional carrying capacity, SW-MOTECH's Quick-Lock Evo tank ring system is also available for Suzukis - once fitted, it serves as a secure mounting base for 2.5 to 22-litre tank bags (12V charging accessory options available). A full range of touring add-ons and accessories is also



SW-MOTECH Rearbag and Blaze Panniers provide up to 78 litres of touring space



'Legend Gear' range



available.

Available internationally from SW-MOTECH distributors, including Motohaus Powersports (www.motohaus.com), who represent the company in the UK.

Also seen here, SW-MOTECH say "state-of-the-art materials and classic styling" come together in their new 'Legend Gear' programme - "an ageless 'retro' design with choice materials and a versatile fastening system".

The new line consists of a broad portfolio of robust soft luggage, ranging from tankbags and saddlebags to tailbags that can double as backpacks, with compact 3 and 5.5 litre capacity tankbags and 20 to 27 litre saddlebags. Accessories and tailbags can add up to a further 48 litres of load capacity.

The water resistant retro bags are produced from high quality synthetic Napolon leather and waxed canvas. The bags' inside is coated with PU and waterproof inner bags provide additional protection.

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Terra Force-R

Czech tyre manufacturer Mitas has introduced the Terra Force-R, a new radial dual purpose tyre, and new off-road tread patterns for rally (E-12 and E-13), trials (ET-01 X-PRO) and flat-track (FT-18).

The Terra Force-R is an "excellent choice for riders of adventure motorcycles", said Ksenija Bitenc, Managing Director for Mitas Moto.

A radial dual purpose tyre with a more street oriented tread pattern, the Terra Force-R is said to offer "excellent traction on wet or dry roads and outstanding performance on light off-road surfaces. Special emphasis is made on durability and stable performance of the tyre through its entire lifetime. With optimised block design, Terra Force-R ensures great straight-line stability".

The E-12 (front) and E-13 (rear) tread patterns are said to be designed for extreme motorcycle rally riding, such as the Dakar. At the moment the front tyre is available in 90/90-21 and rear tyre in 140/80-18 – and Mitas says that both tyres were successfully tested in the extra hard conditions of North Africa's deserts.

The ET-01 X-PRO is a new version rear



trials racing tyre. A new construction of carcass and use of extra soft tread compound is said to give excellent grip and riding properties in a wide range of terrains.

The FT-18 is a new tread pattern for professional Flat Tracking. It is available in 27x7-19 4PR (front) and 27.5x7.5-19 4PR (rear) in two versions - MH for middle to hard tracks (red stripe) and MS for middle to soft tracks (green stripe). A 120/70-17 NHS is available for small motorcycles.

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Polyester MT-09 and FZ09 filters

Italian specialist Sprint Filter have released a new design of their award-winning PO8 mesh filter for street use - for Yamaha's MT-09 Tracer and FZ09s. Backed by a long-life warranty, Sprint Filter's PO8 mesh uses patented 80 micron polyester technology composed of wires that have a diameter of just 5 microns for a claimed doubling of the airflow and a higher filtration power compared to "any other sport air filter". The use of polyester means that no filter oil is required, and no soap or shampoo is needed for cleaning. Sprint Filter say that a 20 second clean with compressed air removes the dust and dirt and restores the filter to maximum performance. SPRINT FILTER, Italy, www.sprintfilter.net



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In the picture:
 "Giulia" art.HJS304FB for women
 "Londra" art.HJS304MB for men

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From high-tech to retro

The Neptune GTX Ladies is a new top-of-the-range all-year motorcycle suit designed using their "engineered skin design principles" and constructed with "top quality materials". All incorporated features are chosen for their "function and durability" say REV'IT!.

The high quality GORE-TEX Paclite membrane is detachable and makes the gear waterproof. Paclite is extremely lightweight and can be easily packed. Features include a detachable liner, strategically placed VCS zippers in the jacket and trousers, CE level 2 certified SEEFLEX limb protectors, a high density PWR outer shell, laminated reflective panels and seams that have been relocated to areas at lower risk from impact.

Also shown here, the Bellecour Ladies and Flatbush Vintage jackets are "inspired by classic motorcycle style, but fitted with modern technology to provide a retro twist".

The Flatbush Vintage is made from a high-quality vintage-style, drum-dyed and tanned cowhide that is then waxed and hand-oiled to give the material its distinct character. "This unique treatment means that each piece ages with a rich, one-of-a-kind patina".

The Bellecour Ladies jacket is made from the same vintage cowhide and features a diagonal zipper which reveals a single-line quilting underneath, with stylised stitching on the shoulders "pointing to a bygone era of motorcycling".

Both jackets are equipped with a single jeans loops for direct attachment to the jeans, and a short zipper for connection to the REV'IT! Safeway Belt (sold

separately), have CE-rated SAS-TEC armour at the elbows and shoulders and come prepared for a SEESOFT CE-level 2 back protector.

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Neptune GTX Ladies suit



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OptiMate 6 Select

As motorcycle control systems become increasingly advanced, with engine management and even suspension settings now microprocessor controlled, software updates and system troubleshooting with an OEM or an aftermarket diagnostic tool is becoming the new normal in service shops.

With it comes the problem of software update interruptions, or false error codes during troubleshooting - simply because the battery's power ran out, causing the voltage to drop below the required minimum (typically around 12.5V).

TecMate has a solution - the OptiMate 6 Select, with power supply service mode that delivers a fixed voltage of 13.6 Volts with up to 4 Amp support current, guaranteeing the battery voltage remains in range during download and updating of software, and giving the technician the time to figure out what went wrong on the motorcycle.

The power supply mode is easily activated - with the OptiMate 6 SELECT connected to the battery simply touch the Select-touch 'button' sensor for 5 seconds and charging changes to the power supply mode. During power supply mode OptiMate 6 Select continues to monitor the battery, warning if current draw from the vehicle is too high (e.g. headlights that draw well over 5A), causing the battery voltage to drop.

With battery size and capacity shrinking despite the increasing demand placed on the battery by the additional systems, TecMate recommends charging and testing the battery prior to system updating or troubleshooting, as a poorly charged or conditioned battery can often contribute to the problems experienced.

OptiMate 6 Select's charge programmes are designed to correctly and fully charge any type of 12V lead-acid battery, ranging from standard wet cell to the latest sealed AGM. Programme one is for the majority of batteries charged up to 14.4V and programme 2 is for hi-performance AGM batteries that need a higher charge voltage of 14.7V (e.g. Odyssey).

Programme selection is easy - prior to battery connection touch the Select-TOUCH sensor for 3 seconds and the alternate programme is now in



memory, and it remains until the alternate programme is selected, even when AC power to the charger is lost.

Following connection to the battery progress is fully automatic; the 9-step save, charge and test programme delivers temperature compensated voltage at up to 5 Amps charge current controlled with OptiMate's unique AmpMatic processor that adjusts charge parameters according to the battery's size and condition, as well as ambient temperature.

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Vintage Domino Ghepard levers and black Condor bars



Italian specialist Domino/Tomaselli has added to its vintage range of parts and accessories with an update of the classic Ghepard style lever with new left and right lever assembly kits for all motocross and enduro bikes of the seventies and eighties. The Domino Ghepard levers were used on many national and international championship-winning machines and are available with an optional imitation leather cover to increase the retro authenticity of the look. Also seen here, Domino has introduced a black version of its Condor vintage-style handlebar in a selection of dimensions.

DOMINO, Italy; www.domino-group.com



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Versys 650 exhaust options

A solid, medium weight bike, convincingly restyled, more versatile than in the past and, with the right aftermarket components, its "DNA" can be tweaked for improvement. So MIVV created several complete and dedicated 2 into 1 exhaust systems.

With the 2015 version of the Kawasaki Versys 650 rapidly garnering respect as a convincing all-rounder, Italian exhaust manufacturer MIVV is offering a



selection of model-specific versions of its popular OVAL and SUONO products for the "crossover" profile of the 650's growing customer base (with options for the Versys 1000 too).

The line-up includes five complete 2 into 1 system combinations that use the two ranges of silencers - each silencer with a wide range of finish options resulting in what is probably the most versatile and broad-based selection of options available from any one single exhaust manufacturer.

The MIVV OVAL is offered in standard INOX or in carbon and titanium with their unique carbon end cap design, featuring vented slits for heat dissipation and a high-tech look.

The SUONO is available in their standard INOX

configuration, and in black finished steel - a very popular look with naked style and sportbike riders. The main body is steel, with a black brushed-style finish (called "Black satin", achieved through a proprietary galvanising process) that is capped-off by inlet and outlet caps and by a carbon band.

The Black Steel version shares the same technical characteristics as the SUONO, such as sound, weight savings, materials and components.

MIVV SPA
Sant' Omero (TE), ITALY
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Houston Amo II jacket

This black and white leather jacket is a new colour option for one of Furygan's best selling CE approved products.

The main external material is 1.4 mm full grain leather and features include Furygan's "Skin Protect" lining, approved by their R&D (Motion Lab) to reinforce leather products against tearing and abrasion. It comes with D30 homologated protectors for elbows, shoulders and back (1621-2 level 1 central back type homologated back protector fitted as standard), which are said to offer full protection without restricting



comfort and freedom of movement. The back protector pocket is compatible with the "Full Back" type level 2 D30 protector, available as an added option. Areas exposed to abrasion in a crash are reinforced with triple stitching. The jacket has a touring fit with optimal wind protection thanks to a longer back and removable thermal padded lining with aluminium inserts for maximum protection against the cold. The waterproof treated leather construction has two elastic belt-mounted connecting zips,



four pockets, waist adjusters and high tenacity BiStretch inserts.

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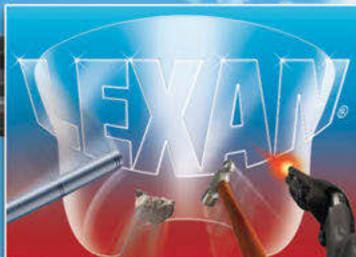
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Road Line brake pads

Italian brakes specialist Newfren has updated its brake pads programme with new compounds and applications, offering its distributors access to a comprehensive range with coverage for most popular makes and model of on and off-road motorcycles and scooters. Their Road Line now features a single premium R01 Sintered Race formula that Newfren say has been developed for Superbike, Superstock, Supersport and Supermoto models.

Described as an "innovative sintered racing titanium technology" with a friction coefficient HH+ rating, it features a new Zirconium ceramic "NWF Pro Tech" heat shield.

The company has two lines of sintered and organic pads for street bikes - the TT Pro range, which is said to be ideal for track and road use, and is recommended for the new generation of high performance street bikes and the Touring range - specially formulated for



long distance riding, they are said to offer durability, comfort and stability in dry and wet conditions. Newfren has five lines of brake pads for off-roaders, one of which is a specialty sintered



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race formulation, and three lines of scooter pads - including sintered and organic pads specially formulated for the demands of urban riding and the greater stopping performance demanded by the new generation of maxi-scooters.

Founded in the 1950s by Alessandro Barbero, Newfren were innovators and early adopters of a number of new brake technologies, such as bonded friction material, gravity and high pressure die casting and brake shoes without rivets.

The company is still in family ownership with Valter Barbero at the helm, and has just

completed an 18 month multi-million Euro investment programme in new manufacturing technology at its 6,000 sqm facility/10,000 sqm site at Cirié near Turin, where they make brake pads, brake shoes, backing plates, clutch plates and parts and brake discs and assemblies.

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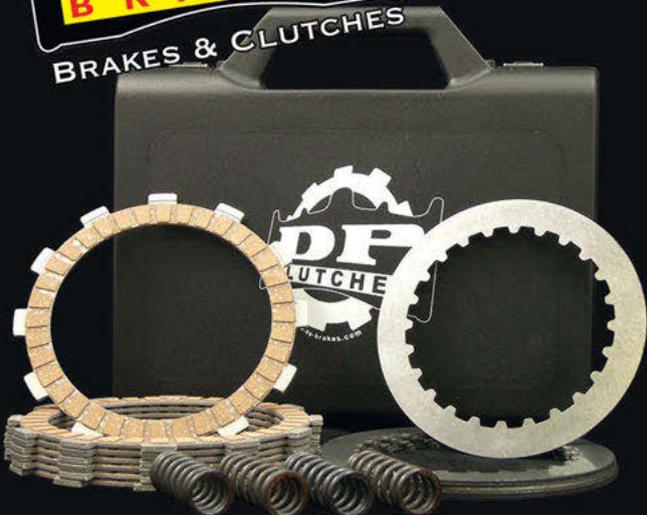
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Aerodynamics for R1200R



ABS rear hugger requires no modifications



Engine spoiler with model-specific aluminium brackets



Radiator side covers in matt black or carbon look



Puig have made a huge investment in aerodynamic testing, and as with their Racing screen seen here, the result is an accessories programme that is performance-functional as well as stylish

Spanish parts and accessory specialist Puig has launched new Touring and Racing screens for the 2015 BMW R1200R (black and blue models). Made of high-impact acrylic and precision designed specifically for this model, Puig design and test these screens using their virtual wind-tunnel, improving the aerodynamics and wind protection by 97% (touring) and 66% (racing) compared to the OEM designs. Available in dark smoke, light smoke, clear and black. Also seen here, the Puig rear hugger is made of ABS plastic with a black anodised aluminium bracket. The precise fit is said to give great protection for the undertail, and installation requires no modifications; available in carbon look and matt black.

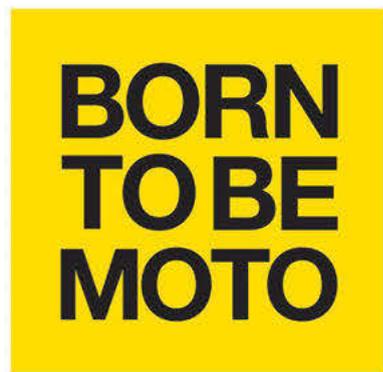
Available soon, Puig's newest product line will be radiator side covers made from ABS plastic with aluminium brackets; available in carbon look and matt black, the do not require any modifications and improve appearance and weather protection.

Their new engine spoiler is made in a combination of plastic and aluminium for an impressive look and improved protection of the lower section; it has model-specific aluminium brackets and requires no modifications, available in carbon look and matt black.

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Namib jacket and Terrain touring trousers

Hevik's first four-season, 3-layer jacket, the Namib has been developed for "extensive on road use". Waterproof and multi-layered, the external material is treated, waterproof polyester creating an initial barrier with added protection from the 'W-Strider' internal waterproof/breathable membrane and thermal lining providing further protection. Both layers can be removed in warmer weather, to which the jacket adapts with forced air vents on the chest, sleeves and



rear; four waterproof pockets are an added plus. For added comfort Hevik has included double adjustments on the sleeves (anti-flotation), and also adjustments on the waist, wrists (straps) and on the sides. The sleeve cuffs have clips to keep the two internal removable layers in place. The jacket is equipped with standard CE protectors, fitted on the shoulders and elbows, and it also has a pocket which holds an approved back protector. Their new Terrain trousers complement the jacket or can be purchased separately. They share the 3-layer concept needed to counteract climate changes when riding. The addition of a breathable 'W-Strider' membrane and thermal lining protects against wind and rain, and in summer the garment can be stripped down and become cooling, thanks to its front air vents. Constructed from polyester and nylon, the trousers also have classic CE protectors on the knees and more



reinforcements on the hip area. For added comfort there are fold panels on the knees for easier movement, stretch fabric on the inside of the pant's legs, wide adjustments at the bottom of the leg with triple-strap closure and clip button waist closure.

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Touratech 'Competition Line' sportsbike suspension kits

The new 'Competition Line' suspension range from Touratech is designed to "provide ambitious amateur racers with the equipment they need for fast lap times".

The company says that their ready-to-fit complete kits for forks and shock absorbers bring road-going superbike suspension systems "up to a winning standard", and that in the future the aim is for the range to offer options for all the major supersports models.

"Our Competition Line is designed to appeal to ambitious racers who want the perfect suspension so they can squeeze every last drop of performance out of their bike", says

"Ever since our revolutionarily simple solution with 'Plug & Travel' components for BMW's ESA and DDA models in the Adventure segment, it has been a standard feature of Touratech Suspension products that customers do not need to make any improvised modifications – all the original plug connectors are retained and used", Würdemann says.

Having successfully tested components on a Suzuki GSX-R 1000 at the Sachsenring racing circuit, Touratech Suspension has taken an important step towards expanding the range of 'Competition Line' suspension kits to include Japanese superbikes. "Our fork cartridges work on the 'closed cartridge' principle, delivering a massive improvement in performance, especially on the Japanese super sportsbikes with their big-piston forks.

"You simply swap out the original standard fork internals and fit the cartridges. Because their internal friction is substantially lower, the handling feels more precise. In addition, three parameters – spring preload, compression and rebound damping (each on one side of the fork) – have a far wider range of adjustment than the factory product. The damping performance remains constant over a much longer period of time".



Lars Würdemann, Head of Suspension at Touratech.

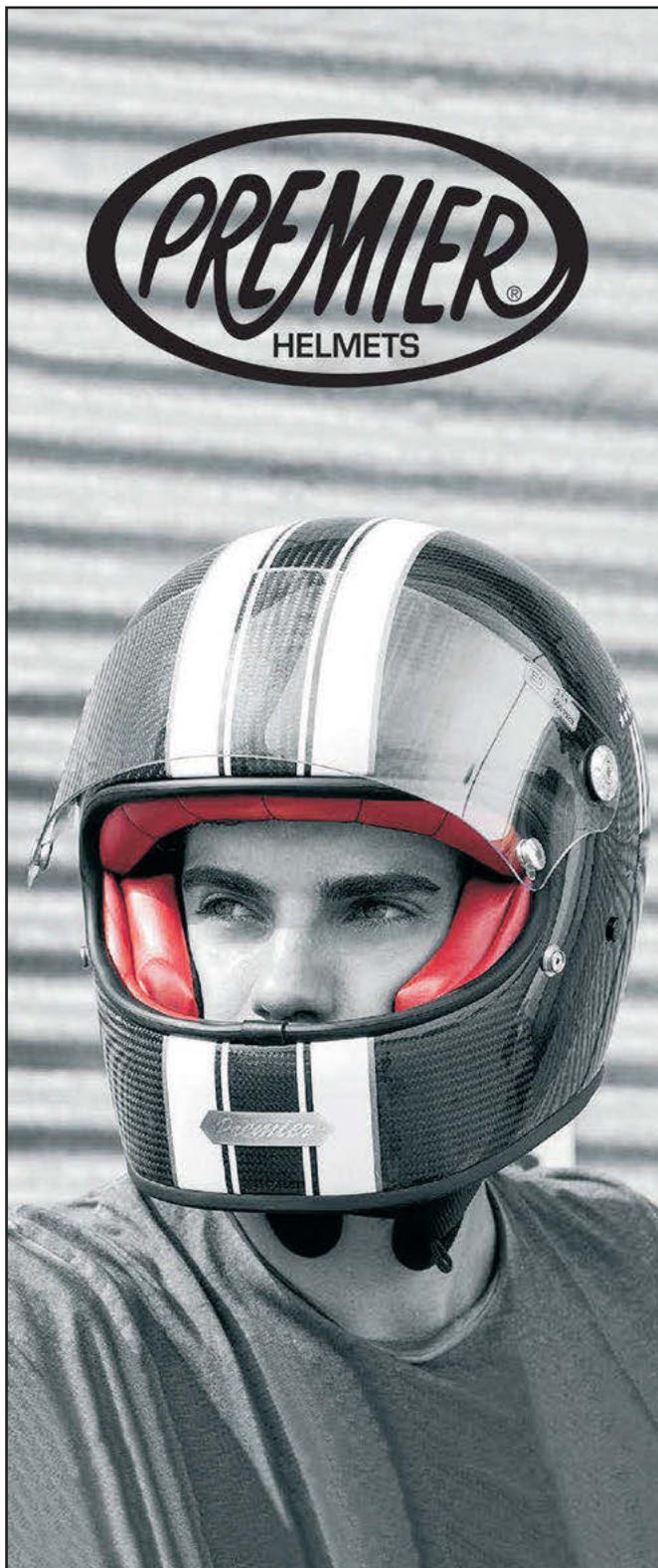
Kits for the BMW S 1000 RR and Suzuki GSX-R 1000 are already at an advanced stage of development. For the BMW, there will be both a mechanically adjustable variant and an electronic version of the suspension kit for bikes with factory-fitted DDS.



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Touratech's Jo Glaser, suspension Product Manager, left, with Tom Glazemakers of Tractive Suspension, development partners for the Touratech suspension programme



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Rapid Bike's YouTune - a dyno for the handlebar

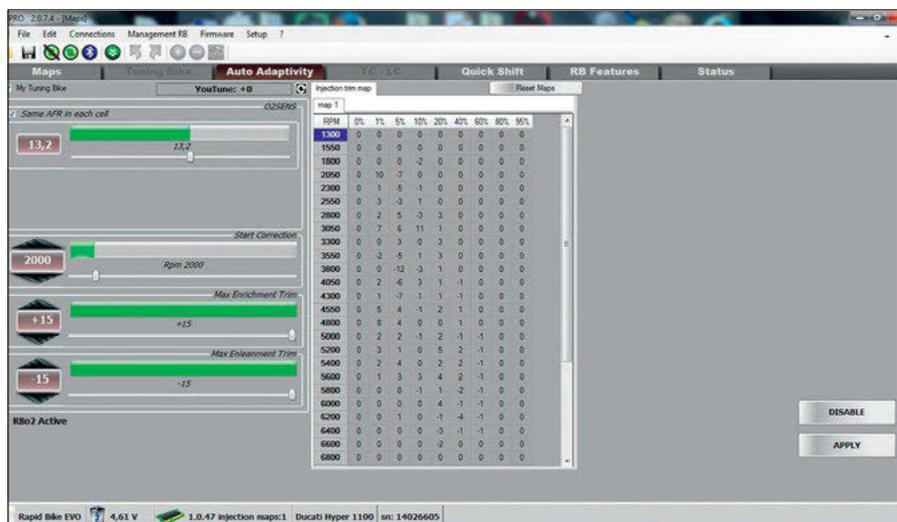


The remarkable new YouTune by Rapid Bike is a new calibration device designed to customise the bike's performance in real time, without any need of software or laptop connection.

It is a glove-friendly design that can be installed on the handlebar, or even on the gas tank, for easy access that uses the standard Plug & Play connectors included in all Rapid Bike wiring harnesses, therefore there is no need for cutting or welding - a genuine easy modification-free install. The main purpose of the YouTune device is to improve access to the functionality of their EVO and RACING add-on electronic modules, even for those purchased previous to the early 2015 release of YouTune.

Most important of all is that YouTune works as an activation key to enable and manage new functions such as launch and traction control for the RACING module and engine braking control for the EVO module. The YouTune brings finger-tip control of all the most valuable functions of the EVO and RACING modules to the handlebar, so the rider can exploit and enjoy the benefits of their continuous, dynamic data capture and tuning calibration capabilities while enjoying the ride.

Air/Fuel parameters can be managed to optimise carburetion in real time thanks to the possibility of changing the auto-tune target value for fueling corrections. YouTune allows direct monitoring and modification of the air/fuel ratio when the My Tuning Bike re-mapping module is also installed. YouTune allows fine-tune modulation of quick-shifting kill time in response to changes in riding style or circumstances at any time, and primary engine parameters can be displayed at any time including rpm, TPS, AFR ratio, OEM Lambda Status, gear indicator, traction control and engine



braking operating. There is rpm control activation to maintain a constant cruising speed and drive comfortably in highly traffic. Engine braking management allows changes and responses to the effects of engine braking (this function is active by default in the Racing module, and it is activated on Evo module only with the installation of YouTune). Traction control activation (available on the RACING module only) can improve a bike's handling and safety thanks to the availability of 10 different intervention settings and an additional 13 levels of "power cuts". Launch control activation (also only available on the RACING module) will enable and modulate settings for a 'flying start'. YouTune is not just a simple accessory completing the RAPID BIKE product range, though it does that admirably. Rather it is a valuable and sophisticated tool in its own right, allowing the rider to monitor and



Rapid Bike Sales Manager Maurizio Bellucci with Technical Specialist Daniele Vacca

calibrate primary module working parameters so that the rider becomes an active participant in engine management, making decisions in response to riding style changes, the bike's handling, how to improve the engine response and, in the case of the RACING module, the rider can activate and modulate the exclusive new features such as traction and launch control. With the new YouTune controller, electronic fuel management becomes user-friendly thanks to the wider range of innovative features and solutions managed with a simple finger touch delivering an unprecedented extent of flexibility.

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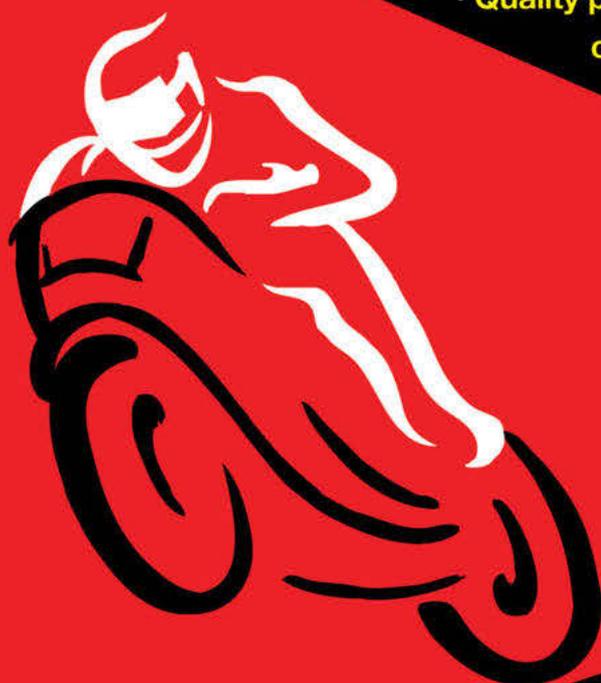
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WRP "Pro Bar" handlebars

Italian distributor Wind Trading is celebrating the success of the WRP "Pro-Bar" in the hands of 2015 MXGP World Champion Romain Febvre.

The company says that as one of the strongest and lightest handlebars available on the market, it is used by top motocross teams such as Team Yamaha Factory Racing, Team 24MX, Team Kemea Yamaha, and others. Made from 7075-T6 alloy, the Pro Bar handlebars feature 28.6 mm oversized tubing in the clamping area. The tapered design ensures they will withstand the hardest crashes while still offering a perfect flex ratio. They are shot peened and finished with an anodised finish for increased surface hardness; the left grip area is knurled to prevent slipping. The handlebars come complete with an injected polyurethane pad covered by a shiny sub-surface printed vinyl clear sheet and are available in 5 different bends, including a "Febvre Replica".

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Trekker Outback ATV

Italian luggage specialist Givi has turned its attention to Quad bikes/ATVs with this elegant, large 110-liter capacity piece of versatile aluminium luggage. Though ideally designed for carrying stowage and luggage capacity, the aftermarket doesn't pay much attention to

the versatility and potential of ATVs/Quads to do so. At EICMA Givi presented this square rear suitcase, made with a fixing system designed to perfectly adapt to Quad luggage racks. The rack needs to be optimally sized to safely accommodate the Trekker Outback ATV, which takes its name, line and construction characteristics from their rear and side cases for maxi enduros.



Givi says it is a very sturdy product with convenient, watertight top opening and double-lock, making it totally reliable, even off-road, with plenty of space inside. The corners of the 890 x 175 x 420 "load eater" are plastic reinforced; there is a dust cap-protected security lock double-hinged flat lid, with four strap loops and stainless steel handle.

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X-Black for X-Max

This new version of the popular X-Black Oval silencer for Yamaha's X-Max 400 from Exan excels "for city or long distance riding", according to the Italian manufacturer.

Featuring a final trapezoidal carbon end shape that "accentuates the sporty look of Yamaha's scooter", it is available in four different materials - satin

stainless steel, light satin stainless steel, black; carbon and titanium. Lighter than the original, the internal geometry is said to deliver a better exhaust gas routing and flow for improved performance at all speeds and in all riding circumstances.

The silencer is noise approved but has a removable db killer that can be easily removed in order to enjoy better performance to experience the thrill of the track.



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SG-12 off-road boot from Gaerne

**INTERNATIONAL
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The new SG-12 off-road motorcycle boot from Gaerne incorporates a patented "revolutionary new dual stage pivot system". The first pivot is attached to the "Razorback" and provides a rigid component that offers strong lateral support; a glide plate keeps the upper in a firm and upright position. The second pivot is fixed on a sliding glide that allows the rider's foot to feel in a natural position while on the footpeg in shifting or breaking mode - it will also "bottom out" and absorb shock when "over-jumping", or in case of unwanted compression. The all new rubber "Grip Guard" offers heat-resistant padding against the inner leg, and a new thermoplastic shin plate is anatomically shaped for a perfect fit. By removing three screws, the rider can also make the opening wider to accommodate a bigger leg or knee brace. The SG-12 utilises four lightweight alloy buckles that attach to an adjustable strap - a "tried and tested" system that gives the rider an easy-in/easy-out non-failure system.

Made of a new Swiss breathable fabric called Acronos, the gaiter is extremely stretchy, but has the perfect shape to keep sand and debris

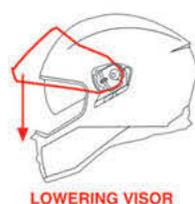
out. On the inside is the famous "Gaerne Memory Cell Foam", known for its comfortable feel and fit. The new heel cup has been designed to absorb shock in case of rear compression, and a new toe box design features a slimmer shape in the toe area for an improved feel of the shift lever and bike controls. The entire area is wrapped by a new plastic material, which is lighter and provides improved comfort and feel.

The all new shaped toe cap has been redesigned and reinforced to "provide a new and "tougher" look". The sole of the SG-12 has a new design but still uses the Gaerne "Dual Composite" anti-shock rubber that has made Gaerne soles well regarded by riders everywhere. Inside the boot is an all-new footbed, which has been specially moulded to correctly support the foot, and in the rear portion of the footbed, a new shock-absorbing material has been used for ventilation built-in at the front. Colour options are black, white, blue, green, orange, yellow, red.

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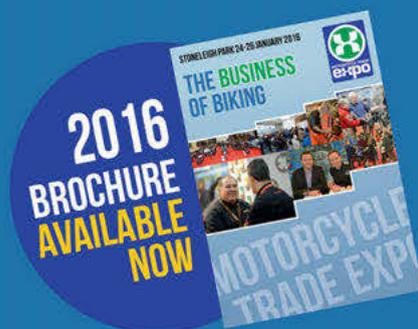
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