

INTERNATIONAL DEALER NEWS

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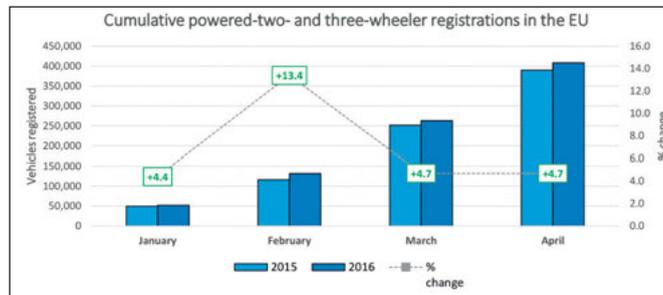
Motorcycle registrations +7.9 percent in EU markets January - April 2016

The latest data released by ACEM (Association des Constructeurs Européens de Motocycles), the Brussels based international motorcycle industry trade association, shows that motorcycle registrations in the EU were up by +7.9 percent for the first four months of the year.

A total of 321,085 motorcycles were registered between January and April 2016, against 297,577 during the same period of 2015. Year-on-year motorcycle registrations increased in most key European markets, including Italy (68,482 units, +18.8%), Spain (41,753 units, +15.9%), the UK (37,134 units, +9.9%), Germany (62,980 units, +1.2%) and France (52,465 units, +0.4%).

A total of 408,362 powered two and three-wheelers were registered during the first four months of 2016 in the EU. This represents an increase of +4.7% compared to the 390,179 vehicles registered during the same period of 2015.

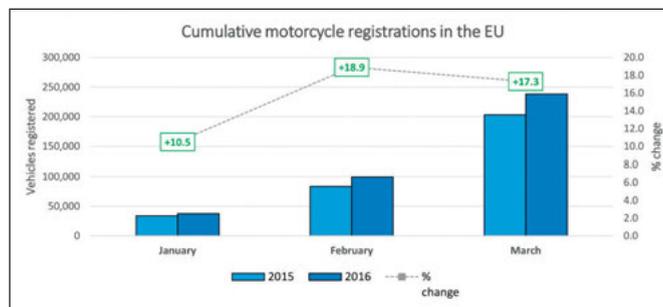
Registrations performed positively in most key markets, including Italy (75,699 units, +16.7%), Spain (46,240 units, +14.5%), UK (39,738



units, +8.8%) and Germany (73,688 units, +0.6%). They decreased marginally in France (75,444 units, -0.1%).

A total of 87,277 mopeds were registered during the first four months of 2016 in the EU, whilst 92,602 had been registered during

the same period of 2015. This represents a decrease of -5.8%. Moped registrations increased in the Netherlands (18,821 units, +0.8%), but decreased in Italy (7,217 units, -0.3%), France (22,979 units, -1.1%), Germany (10,688 units, -2.9%) and Poland (5,815 units, -32.8%).



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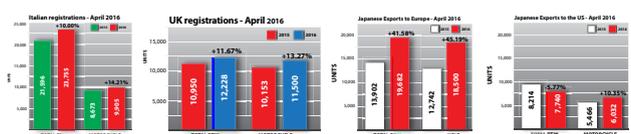
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INTERNATIONAL NIGHT,
INTERMOT 5th October,
18:00 hrs, Dealer Lounge



COMMENT BY EDITOR, ROBIN BRADLEY **4**

The German motorcycle market research findings presented by the IVM at their recent conference in Cologne discussed in the European context

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German motorcycle industry worth 11 billion euro a year

The motorcycle industry trade association in Germany, the IVM, staged a half day conference in Cologne in May at which Chief Executive Reiner Brendicke presented the outcome of a research project that sought to establish the size and importance of the German motorcycle market in economic terms.

Described as a "cross-cutting" sector, one that involves several kinds of economic activity and has its impacts across several fields of commerce in Germany, Brendicke introduced his findings by saying that "the motorcycle industry in Germany is an extensive network which takes its value from the engineering service, individuality, design and life in general in terms of its economic importance and now, for the first time, we have been able to document just how deep the integration of the motorcycle industry goes in social and economic terms".

The background for the research has been the cycle that the German market, like all others in Europe, has been through in the past decade. Ours is a market in which the quality and popularity of our products have always been subject to macro-economic, demographic and wider social issues over which we, as a specific market, have very little influence.

As has been done by ACEM, the Brussels based international motorcycle industry trade association for Europe, Brendicke sought to once and for all draw attention to and define the considerable economic impact that our modest little backwater of capitalism actually has as a part of the bigger picture in the one language that everyone can understand – money.

His conclusion is that the value of the motorcycle industry to the economy of Germany is not quite so modest after all. Okay, compared to the biggest of economic beasts such as automotive, technology, energy, construction and the like, the motorcycle industry is small, yes, but in the land of the "Mittelstand", small really is beautiful.

As a specialty industry, the narrow definition annual turnover of 7.3 billion euro uncovered by Mr Brendicke and his team starts to look more than respectable.

Indeed, it starts to look like the kind of economic contribution that regulators, administrators and politicians would be well advised to help nurture.

That turnover figure takes account of the production, sales and repair of motorcycles and scooters in Germany, together with production and sales of parts and accessories. However, taking the collateral impacts of the motorcycle business into account – the ancillary services and products it funds – the broader definition turnover becomes 11.6 billion euro in Germany alone.

The IVM report concludes that every 400th generated euro in the German economy and every 330th job in Germany are directly or indirectly created by the motorcycle industry. Direct employment is put at 28,600 jobs, created by the sale and repair of motorcycles, with a further 22,500 or more jobs being created in the wholesale and ancillary industries.

This can then be extrapolated to a total broad definition of 130,000 jobs in total being created by the impact of motorcycle industry activity in Germany.

In the past three years total German exports have increased by 11 percent. In the same period the German motorcycle industry has seen its exports grow, in real terms, by some 46 percent; from 2005, when exports were worth some 980 million euro, it has grown a decade later to be worth 1.7 billion in exports in 2015 – that is 0.15 percent of total German exports.

In addition to the economic value of the production and sale of motorcycles and the equipping of riders, the IVM also points to the economic value of their use – the savings in terms of parking provision costs, the savings in time costs, congestion reduction and the estimated savings of greenhouse gas emissions – put at the equivalent of 39,343 tons of CO2 a year.

In 2014 the population of Germany was put at 82 million people; the number of motorcycles and scooters in use in Germany is put at being over 5.9 million. With some 66 percent of the German population (men and women) being, broadly speaking, of typical riding age (15–65), that equates to a PTW ownership rate of nearly 11 percent - or more than one in ten Germans of estimated riding age owning a motorcycle, scooter or other form of PTW. On the same math (33m PTWs owned by an estimated typical riding age population of 335 million), this is slightly ahead of the EU average of just under 10 percent owning a PTW.

On a narrow basis ACEM estimate that the motorcycle industry makes a direct contribution of around 35 billion euro and 155,000 jobs to the economy of the EU – meaning that Germany's contribution is around a quarter, and a third of the overall EU impact of the motorcycle industry on the overall EU economy.

No surprise then that the IVM should consider its findings worth profiling. Also no surprise if they are hoping that doing so will see the recent moment of epiphany that has seen the European Commission conduct a volte face and accept the motorcycle industry as a valid and valuable partner in achieving its economic, transport and environmental aims replicated in the Federal Republic.

Progress has been made in Germany recently in terms of the licensing changes that hit the market hard – as it did and continues to do in all of Europe's big five markets – and trickle-down from the Central Commissariat in Brussels is starting to result in somewhat more enlightened thinking where the role of PTWs in public policy making in Europe is concerned.

Research such as this produced by the IVM is invaluable in framing the arguments in favour of allowing the motorcycle industry to be seen as a part of the solution, not the problem, so compliments and congratulations to the IVM on their findings!

“11 percent of Germans own a PTW”



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UK motorcycle registrations +13.27 percent in April

The latest data released by the motorcycle industry trade association in the UK (MCIA) shows that new motorcycle registrations for April were +13.27 percent (11,500 units) and are +9.94 percent for the year-to-date (36,814 units).

Moped sales continue to be down, as elsewhere in Europe, but overall total PTW registrations in the UK are +8.88 percent YTD at 39,414 units.

The strongest growing sectors in the UK for the first four months of 2016 are custom-style bikes (+17.4 percent, 3,310 units YTD); adventure sport models (+16.8 percent, 6,679 units YTD); scooters (+16.5 percent, 7,842 units YTD); and sport/tour models (+14.3 percent, 1,362 units YTD).

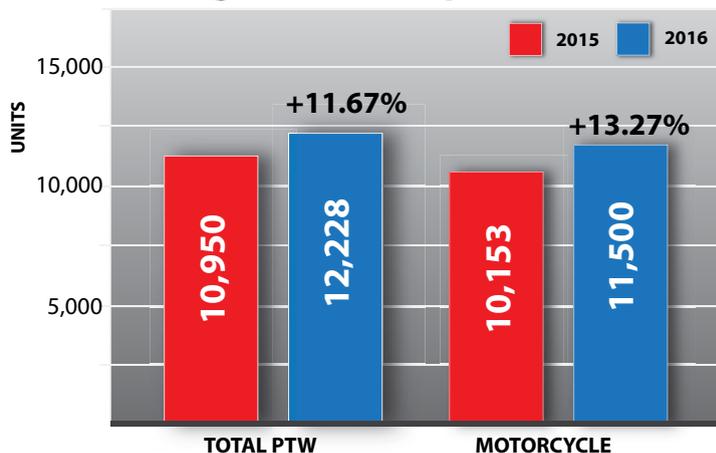
The largest sector in the UK remains naked-style bikes (+6.4 percent, 10,046 units YTD); the historically strong Supersport market in the UK was -4.2 percent for the first four months of the year (4,383 units).

In powerband terms, the 651-1,000 cc market is growing strongly, as elsewhere in Europe, at +14 percent (9,852 units YTD), with Honda's CRF 1000 'Africa Twin' the bestseller in all categories in April (182 units).

The best selling 1,000cc+ model was BMW's R 1200 GS Adventure, with the sector as a whole +4.7 percent YTD (7,239 units).

Honda were market share leaders in the UK in April (2,109 units), followed by Yamaha and Triumph.

UK registrations - April 2016



Polish registrations down in April

According to the latest statistics released by the motorcycle industry trade association in Poland (PZPM), the number of new motorcycles registered there in April was down by -4.29 percent at 3,411 units, with the year-to-date -6.75 percent at 7,144 units. Excepting for last year, this is still the best April and first four months YTD Polish new motorcycle registrations market performance since before 2006, and further confirms the long-term trend in Poland towards more expensive, higher displacement (and new) machines.

New mopeds were -20.72 percent in March (2,865 units) and are -32.84 percent (5,809 units) YTD, making the total of new PTWs YTD in Poland 12,953 units (-20.58 percent - April was -12.57 percent at 6,276 units) - the lowest April and YTD total PTW figures in Poland since before 2011. However, that is only part of the story where the Polish market is concerned. Poland is an important market for used vehicles - used motorcycles imported into Poland and first registered there were up marginally in April at +0.73 percent (8,320 units), but are

down on a YTD basis at -8.02 percent for the first four months of 2016 at 19,651 units. Used mopeds were also down YTD in Poland (-23.49 percent), making the total of used PTWs receiving a first registration there -61.90 percent YTD (9,511 units); putting the combined total of new and used motorcycles about flat at -0.79 percent for April (11,731 units) and -7.68 percent YTD (26,795 units), with the total number of new and used PTWs -14.33 percent for the first four months of the year at 35,360 units YTD.

Although comparisons with Europe's other major markets are not precise, as this is the only market where imported used vehicles are recorded in such numbers, they are units that are being registered in Poland for the first time (rather than domestic re-sale units), so on this basis 125,455 units registered there in 2015 made Poland Europe's 5th largest total PTW market behind France, Italy, Germany and Spain (when these Polish trade association statistics are compared to ACEM's reporting for new units in the EU). www.pzpm.org.pl

Best first four months registrations in Germany since before the downturn

According to the latest data released by the motorcycle industry trade association in Germany (IVM, Essen) new registrations there in April were +15.84 percent year-on-year at 18,303 units, and are therefore now running at +2.25 percent for the year-to-date (47,055 units).

This represents the best April sales month, and best first four month market performance in Germany in new motorcycle registration terms since before 2008.

In total PTW terms, April was +12.27 percent (24,675 PTW units in total) with the year-to-date +1.23 percent (62,558 units) - also the best market performance since before 2008.

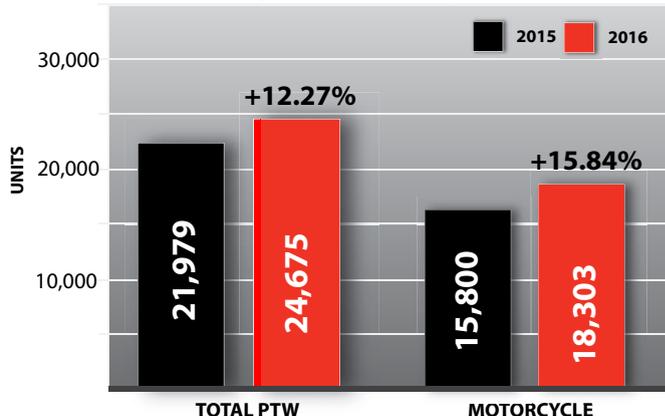
The best-selling motorcycle in Germany so far in 2016 (January-April inclusive)

was BMW's R1200 GS (3,498 units), with Honda's CRF 100 'Africa Twin' second (1,470 units), Yamaha's MT-07 third (1,368 units), Kawasaki's Er-6n fourth (1,183 units), and BMW's R nineT fifth (1,101 units).

Indeed, BMW have 6 of the top 10 best-sellers so far this year in Germany, and 10 of the top 20. KTM has 4 bikes in the top 20. Sportsbikes are the largest sector of the German market, taking 30.31 percent of new motorcycle registrations so far this year (14,262 units), but the Enduro sector is showing the strongest growth at +9.87 percent YTD (12,458 units).

Not surprisingly BMW is market share leader so far this year, taking 18.96 percent of new motorcycle registrations (11,859m units, which is

German registrations - April 2016



+4.00 percent on their year-ago sales), with Yamaha second at 12.17 percent, Honda third with 12.11 percent, KTM

fourth with 9.79 percent of sales and Kawasaki fifth with 8.44 percent of new motorcycle sales so far this year.

Swedish motorcycle sales +11.88 percent for first four month

The latest data from McRF, the Swedish motorcycle industry trade association, shows new motorcycle registrations at +16.18 percent for April 2016 at 2,197 units after being down in March, (by -8.05 percent) and +11.88 percent for the YTD at 4,051 units.

In total PTW terms April in Sweden was +14.34 percent for the first four months (3,755 units) and is +9.47 percent at 6,904 units for the YTD. Moped sales were also up in April at +11.84 percent and are now running at +6.22 percent for the year-to-date (2,853 units).

Per Johansson, CEO of McRF, said that "these figures show that the interest remains high for motorcycles and mopeds in Sweden, and with technological advances in recent years such as sophisticated ABS systems, efficient traction control and tire pressure monitoring, Swedish

consumers are becoming increasingly convinced that motorcycles are a safe transport option".

For the full-year 2015 motorcycle sales were up by +14.4 percent at 9,424 units, with Mopeds +22.8 percent at 10,635 units, and all categories of MotoCross models worth an additional 2,707 units, putting the Swedish market at 22,766 total PTWs.

In related powersports vehicle terms, the Swedish market was worth 7,198 ATVs in 2015 (+9.9 percent), 5,840 snowmobiles (+16.7 percent) and 2,911 'Quadracycles' (+13.4 percent) for a combined total motorcycle, PTW and powersports vehicle market of 38,715 units.

Next year's MC Mässan Swedish motorcycle show (www.mcmassan.se) will be held in Stockholm from 26 to 29 January 2017.

New motorcycle registrations down in Switzerland

The latest data from the motorcycle industry trade association in Switzerland (MotoSuisse) shows new motorcycle registrations in Switzerland down in April 2016 at 4,734 units (from 5,106 units in April 2014) and down by -10.35 percent for the first four months of the year so far at 10,446 units (from 11,652 January – April 2016).

Yamaha are market share leader so far in 2016 (1,865 units), followed by BMW, Honda, Harley-Davidson, Kawasaki, KTM, Ducati, Triumph, Suzuki and Aprilia in 10th place.

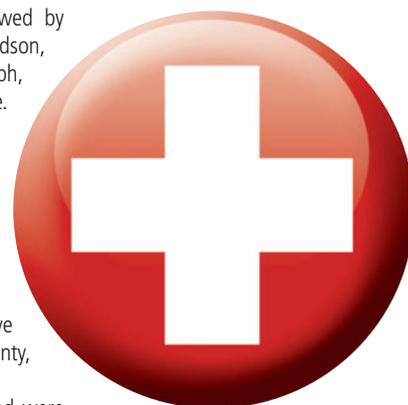
The top-selling model so far in 2016 in Switzerland was Yamaha's MT-07 (482 units), followed by Honda's new CRF 1000 L 'Africa Twin', the BMW R1200 GS, Yamaha's MT-09 Tracer and the Kawasaki Z800. Yamaha have four models in the top twenty, Honda two and BMW five.

Total PTW sales in Switzerland were

down by -9.37 percent in April, and are running -11.67 percent for the year-to-date at 16,414 units so far in 2016.

The top selling scooter so far this year in Switzerland has been the Vespa Primavera 125 3V; Yamaha are scooter market share leaders, followed by Honda and Vespa third.

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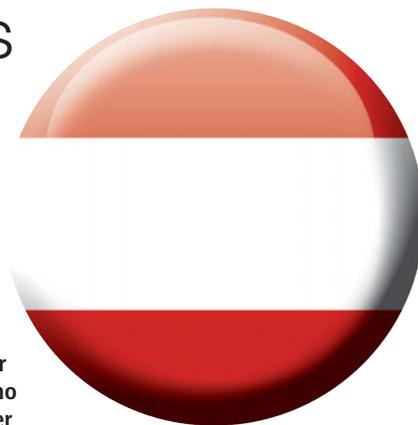


Austrian motorcycle registrations +4.62 percent for Q1

The latest data released by the motorcycle trade association in Austria (arge2Rad) shows the decline in the motorcycle market there to have been reversed for the first quarter of 2016, with new motorcycle registrations +4.62 percent at 2,748 units. In 2015 the Austrian new motorcycle market had recovered to end the year +0.24 percent at 12,551 units after a slow first nine months.

In total PTW terms, the market was up by +4.55 percent for the first quarter at 7,699 units, after being down by -4.19 percent for 2015 at a year-end total of 38,766 units. The ACEM data for 2015 puts the Austrian market in 9th place in overall EU terms, but confirms the continuing difficulties seen in most European markets when it comes to moped sales in the Austrian market with - 7.9

percent over 2014 (13,499 mopeds registered in 2015). Motorcycle market share leader in Austria so far this year is BMW, followed by KTM, in their home market; Honda, who are up to third place after finishing 2015 in fifth place, Yamaha, Harley-Davidson, Kawasaki, Suzuki, Ducati and Triumph. The BMW R1200 GS was top-seller, followed by



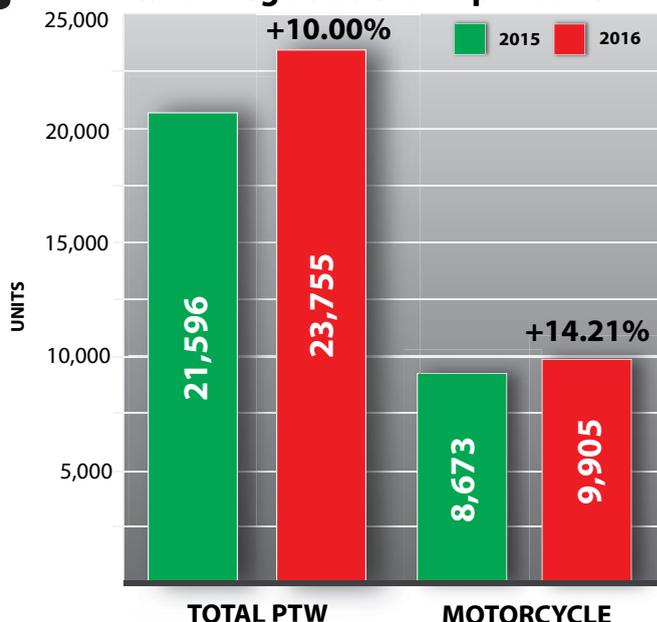
Honda's new CRF 1000 L 'Africa Twin' and Yamaha's MT-07.
www.arge2rad.at

Motorcycle registrations in Italy +14 percent in April 2016

The latest data released by the motorcycle industry trade association in Italy (ANCMA, Milan) shows new motorcycle registrations up by +14.21 percent for April at 9,905 units, and +23.12 percent YTD at 30,903 units. Total PTW registrations in Italy were +10 percent in April (23,755 units), and are +18.79 percent YTD at 68,152 units for the first four months of 2016. Enduro model sales are growing strongly at +36.92 percent YTD (11,003 units), with naked-style models +19.93 percent YTD (11,270 units) and custom-style bikes +10.89

percent at 2,821 units YTD. The Honda CRF 1000 'Africa Twin' is the top selling enduro bike in Italy so far this year (1,834 units), ahead of BMW's R1200 GS (1,465 units YTD). Yamaha's MT-09 Tracer is the top selling naked-style bike (1,273 units YTD), ahead of the Ducati Scrambler 800 (893 units YTD). In powerband terms, the 601-750cc sector (+18.69 percent, 7,265 units YTD) and 751-1,000cc markets are doing well (+34.30 percent, 10,062 units YTD), with the 1,000cc+ market up by +11.57 percent YTD (8,955 units).

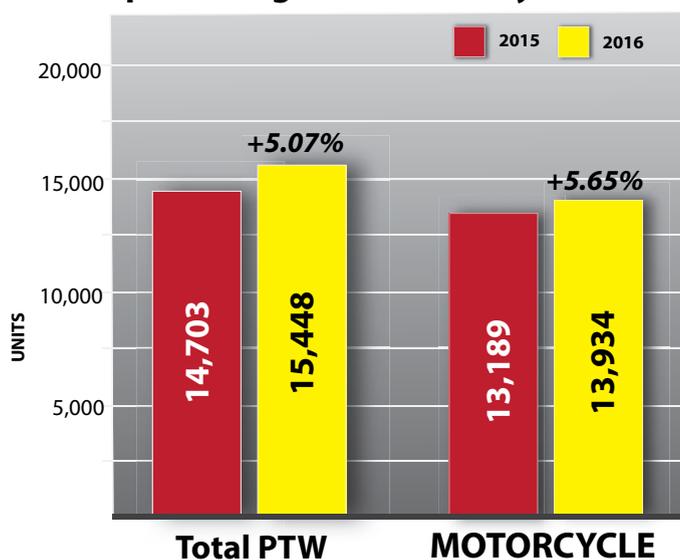
Italian registrations - April 2016



New motorcycle registrations +13.38 percent in Spain through May

According to the latest data released by the motorcycle trade association in Spain (ANESDOR), the motorcycle market there was up by +5.65 percent in May (13,934 units – the highest month so far in 2016), and is up by +13.38 percent for the first five months of the year (55,528 units so far – the best first five months' performance since before 2009). Moped sales in Spain were up in May at +19.40 percent (1,514 units) and are now +6.63 percent for the year-to-date (5,995 units). In total PTW terms May was +5.07 percent (15,448 units), and the Spanish market is +11.93 percent year-to-date (61,527 units – also the best first five months since before 2009). The top selling motorcycle so far

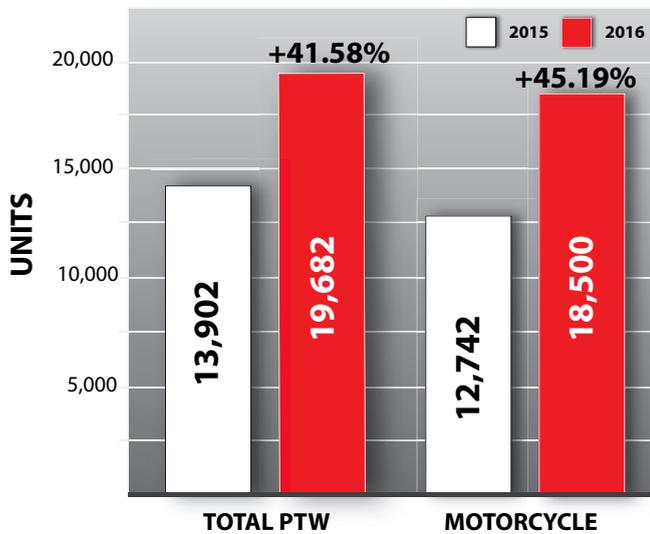
Spanish registrations - May 2016



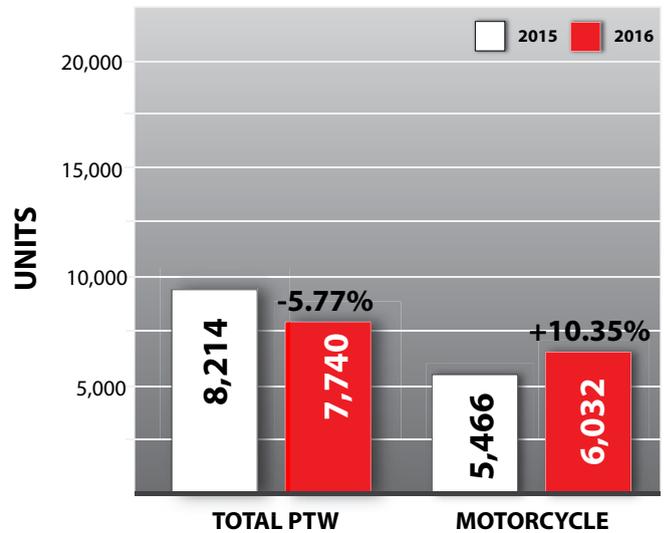
this year in Spain is Kawasaki's Z 800 (1,214 units, taking 2.2 percent of sales), but overall Honda is market share leader so far this year in Spain (9,416 units, 17.0 percent market share), followed by Yamaha (8,250 units, 14.9 percent share), Kymco (6,561 units, 11.8 percent share), Piaggio (4,836 units, 8.7 percent share) and Kawasaki (3,588 units in total for a 6.5 percent market share). ANESDOR Secretary General Jose Maria Riano said that "the market continues to grow apace, and 55,528 units registered in the first five months of the year show that the motorcycle is the means of transport chosen by more and more citizens for medium and long-distance commutes, especially in urban areas".

Japanese made motorcycle exports to Europe up over 21 percent for the first four months of 2016

Japanese Exports to Europe - April 2016



Japanese Exports to the US - April 2016



The latest data released by JAMA, the automotive trade association that includes representation of Japanese motorcycle manufacturers among its membership, shows exports of 250cc+ Japanese made motorcycles to Europe up by +45.19 percent in April at around 18,500 units, as the manufacturers exploit shorter manufacturing cycles to respond to market demand. So far in 2016 (the first four months) Japanese manufacturer exports to Europe are up by +21.63 percent, at

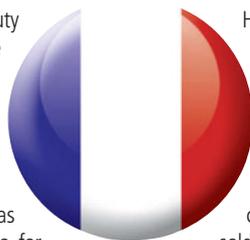
81,651 units – the best first four months they have had since 2010. In total PTW terms, Europe was +41.58 percent for the Japanese manufacturers in April (19,682 units) with the year-to-date +20.95 percent (85,754 units). Japanese manufacturer exports to the United States were +10.53 percent in April (6,032 units) and are running at -0.57 percent for the year-to-date (34,036 units). In total global export terms, Japanese made 250+cc units selling to all export markets were +24.97 percent in April

(29,842 units) and are +6.21 percent year-to-date (143,261 units). In total PTW terms, April exports were +14.79 percent and are running at +5.53 percent for the year-to-date (177,333 units). The increasing number of units being made by the Japanese manufacturers elsewhere in Asia, the US and South/Central America goes some way to explaining the data, though the majority of higher value larger displacement machines, especially those being exported to Europe, are still

made in Japan. While the volume of larger cc manufacturing taking place in wholly Japanese owned and affiliate/partnership operated factories outside Japan is on the rise, their overseas factories are still primarily engaged in making and selling scooters and smaller capacity units in 'emerging' markets (where import tariffs are high) and in making ATV/UTV units - especially in the United States, where demand for such machines is strongest.

New motorcycle sales “stable” in France

Thierry Archambault, Deputy President of French trade association CSIAM, and Eric de Seynes, the Chairman of the CSIAM motorcycle branch, have described new motorcycle registrations in France as “stable” in releasing data for the first four months of 2016. New motorcycle registrations were 45,188 units for the period January to April 2016, which is marginally down by -0.65 percent compared to the first four months of 2015. Yamaha was market share leader (8,299 units YTD, 18.37 percent market share), with their MT-07 the best selling model in France so far in 2016 (1,709 units, actually down a little on the first four months of 2015).



Honda took second place (7,051 units for a 15.60 percent market share) with their new CRF 1000 L and D 'Africa Twins' entering the market, with a combined 1,120 units sold in the first four months. BMW was third with a 10.27 percent market share (4,642 units), and their top-seller, the R 1200 GS (770 units), was one of three BMWs on the first 15 best selling list. Kawasaki was fourth (4,360 units, 9.65 percent market share) with their ER6 and Z800, both selling well (1,107 and 1,101 units respectively). Piaggio was fifth, followed by Harley-Davidson, Suzuki, KTM, Triumph and Kymco.

Dutch market worth 4,074 new motorcycles in Q1

According to Dutch trade association RAI Vereniging, total PTW sales in the Netherlands in the first quarter of 2016 were 12,094 units, which is +3.14 percent over the first quarter of 2015, with mopeds at 8,020 of those units and motorcycles at 4,074. According to ACEM data, the Dutch motorcycle market was up by +9.5 percent in 2015, with Dutch trade association data putting the total number of new motorcycle registrations there at 11,345 units for the year. An additional 756 new “speed registered” e-bikes, or “fast electric bikes with badge”, were sold in the Netherlands in the first quarter of 2016, +1.0 percent over the first quarter of 2015.

ACEM puts the total PTW and related powersports vehicle market in the Netherlands at 77,619 units in 2015, which was up by +5.5 percent over 2014. The largest motorcycle sector in the Netherlands was the Street/Naked sector, which accounted for around 29 percent of the Dutch market, with Off-Road/Enduro models taking another 28 percent of sales. BMW was market share leader in the Netherlands (1,808 units sold there in 2015 - 614 of them were the R1200GS), followed by Yamaha (1,690 units - the MT-09 was their top seller), Kawasaki, Suzuki, Honda, Harley-Davidson, KTM, Ducati and Triumph.

www.raivereniging.nl

NEWS BRIEFS

SBS has announced the appointment of SpeedMob of Richmond, California, as a distributor in the United States. The company will sell and support SBS racing and brake products to racers, teams and track-side vendors and to their nationwide dealer network. SpeedMob (owned and operated by Tim Calhoun) specialises in European products - numbering BMC air filters, Arrow exhausts, STM clutches and the Ariete line among the brands they represent there.

Italian specialist Bonamici Racing has signed Westchester, New York based Moto-D (founded in 2010 by Scott Diamond) as its exclusive North American distributor. Moto-D specialises in race, paddock and sportsbike products; Bonamici, internationally recognised as a premium parts manufacturer, is a technical partner for WSBK teams including Ten Kate Honda and Althea BMW.

Honda has filed a patent application for blind spot monitors on motorcycles that include the use of haptic feedback motors (of the kind used to create the vibrations of a smartphone) to provide alerts through the handlebar grip, footpeg, seat cushion or other areas where tactile alerts can be transmitted to the rider.

Stephan Schaller takes over as IMMA President

The International Motorcycle Manufacturers Association (IMMA) has elected Mr Stephan Schaller, President of BMW Motorrad since 2012, as its new President. Schaller, who has also been President of Brussels based European motorcycle industry association ACEM (Association des Constructeurs Européens de Motocycles) since 2013,

succeeds Mr Paul Jones from the United States Motorcycle Manufacturers Association (USMMA), who was the IMMA President from May 2014 to May 2016.

The decision was taken by IMMA's General Assembly hosted by the Federation of Asian Motorcycle Industries (FAMI) and the Indonesian Motorcycle Industry Association (IMIA)

in Denpasar, Bali, Indonesia, on May 18th.

Schaller, who has been a Vice-President of IMMA for the past two years, will hold the IMMA presidency for a period of two years, from May 2016 to May 2018.

Upon accepting the appointment Mr Schaller said: "It is a privilege and an honour to take over the IMMA presidency. On behalf of all members, I thank Paul Jones for his leadership as President over the last two years. During my mandate, I will continue strengthening IMMA's role as the trusted global voice of motorcycle manufacturers".

IMMA represents "the combined skills and interests of the powered two- and three-wheeler manufacturing industry at the global level. IMMA members include regional and national industry associations representing the industry in Australia, Canada, Europe, India, Japan, South-East Asia and the United States".



Kawasaki sales up by 12% in Europe

Kawasaki's financial results for its full 2015/2016 financial year (ended March 31st, 2016) show motorcycle and related powersports vehicle unit sales in Europe for the period up by over 12 percent at 64,000 units (from 57,000 for their 2014/15 financial year).

Motorcycle sales in the United States totalled 51,000 units (up from 49,000 for the year-ago period), but with unit sales in Japan flat at 15,000 units and emerging markets down heavily (340,000 units from

409,000), Kawasaki's overall worldwide motorcycle and related powersports unit sales performance is down by nearly -10 percent (524,000 units from 581,000).

However, the growth in sales to developed markets has seen Kawasaki's motorcycle industry financial performance improve, with net sales +4.3 percent at 333.5 billion Yen (329.2 billion Yen in 2014/2015), generating a +0.8 percent improvement

in operating income (to 15.7 billion Yen).

Kawasaki is forecasting motorcycle orders and net sales to be down by some -8.5 percent for its 2016/2017 financial year, with the operating income generated by its motorcycle and related powersports industry sales down by -2.2 percent for the year ahead.

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NEWS BRIEFS

AEP Holdings, a Hong Kong based equity investor, has acquired the Urbanville (Des Moines), Iowa based C&L Group of Companies – owner of motorcycle parts brands such as Hot Rods, Hot Cams, Cylinder Works, Pivot Works, Bearing Connections, Wrench Rabbit and Fuel Star, plus Reggio Emilia, Italy, based Vertex Pistons.

As this edition of IDN went to press, rumours in the United States that MV Agusta and Polaris Industries had been in dialogue about the American company taking a majority ownership position in the Italian manufacturer appear to have been confirmed. CEO Giovanni Castiglioni has acknowledged that there have been discussions, but that no deal or letter of intent has been agreed (yet!). Polaris, owner of the Victory and Indian brands, is a deadly rival of Harley-Davidson - a former owner of MV Agusta.

The number of team members at the ISDE (International Six Days Enduro) has been reduced from 10 riders in total (6 in the Trophy Team and 4 in the Junior Trophy Team) to 7 riders in total – 4 in the 'Senior' and 3 in the Junior team. Some 35 countries are expected to compete at this year's ISDE in Spain (Circuito de Navarra), October 11-16.

SIAM, the automotive and motorcycle industry association in India, say that domestic two-wheeler sales registered a marginal growth of +1.21 percent during April to December 2015, with scooters +11.39 percent, while motorcycles and mopeds dropped by -2.46 percent and -5.39 percent respectively. Over the same period Indian exports were flat at +0.07 percent.

The Interphone F5MC intercom has been awarded Ride Magazine's 'Best Buy' in the UK - "The best by a mile. All you could want in an intercom", said Ride.

Yamaha reports unit sales down for first quarter 2016 in Europe

Yamaha Motor Co., Ltd. has announced its consolidated business results for the first quarter of its 2016 financial year (to March 31st 2016). Net sales for Yamaha's consolidated accounting period for the first quarter of the fiscal year ending December 31, 2016 were 382.9 billion yen, (a decrease of 6.8 billion yen or -1.7% compared with the same period of the previous fiscal year), and operating income was 32.3 billion yen (a decrease of 4.3 billion yen or -11.8%). For developed markets, although the motorcycle business segment has returned to profitability, it has experienced a decrease in sales and income due to unit sales decreasing and the appreciating yen. In the emerging markets motorcycle business segment, despite an increase in unit sales, there was a decrease in the sales amount due to the effects of emerging markets' currency depreciation. Regarding operating income, due to the effect of increased sales of products in the higher price range and cost reductions etc. in each region, the effect of currency depreciation was absorbed. Ordinary income was 28.1 billion yen (a decrease of 8.0 billion yen or -22.1% against the same period of the previous fiscal year), and net income for the quarter attributable to



YAMAHA

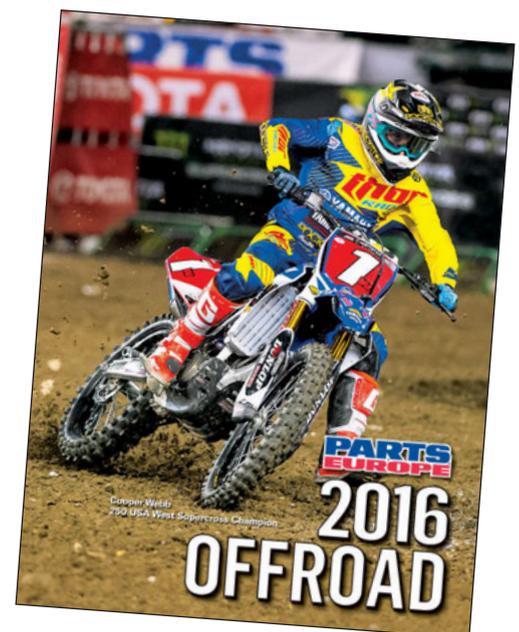
parent company shareholders was 20.7 billion yen (a decrease of 5.1 billion yen or -19.7%). For the first three months consolidated accounting period, the U.S. dollar traded at 115 yen (an appreciation of 4 yen from the same period of the previous fiscal year), and the euro at 127 yen (an appreciation of 7 yen). Net sales of motorcycle products overall were 229.8 billion yen (a decrease of 18.1 billion yen or 7.3% compared with the same period of the previous fiscal year), and operating income was 7.6 billion yen (a decrease of -4.0 billion yen or -34.6%). For unit sales in developed markets, North America and Europe saw a decrease due to the effect of the launch timing of new products and planned reductions in distribution inventories. Unit sales in emerging markets such as India, Vietnam and the Philippines increased, but decreased in markets such as Indonesia and Brazil. For net sales, there was a decrease in sales in developed markets due to the decrease in unit sales and the appreciating yen. In emerging markets,

despite an increase in unit sales, there was a decrease in sales due to the effects of local currency depreciation. For operating income, although developed markets have returned to profitability, there was a decrease in income due to a decrease in net sales and the appreciating yen. Regarding emerging markets, due to the effect of the product mix and cost reductions etc., the effect of currency depreciation etc. was absorbed. Net sales in Yamaha's Marine, Power Products, Industrial Machinery & Robot Products and business segments were up for the first quarter. Regarding the anticipated consolidated business results for the fiscal year ending December 31, 2016, no updates have been made to the current forecasts that were announced with the previous fiscal year business results on February 9, 2016, namely 1,700.0 billion yen in net sales, 120.0 billion yen in operating income, 125.0 billion yen in ordinary income, and 80.0 billion yen in net income for the fiscal year attributable to parent company shareholders.

Parts Europe off-road catalogue

Parts Europe has released its 1,200 page off-road catalogue featuring "everything the dirt bike enthusiast will need for the track". Part of the world's largest parts and accessory distribution group, their truly international reach is demonstrated by some of the new products it is crammed with, such as the new American made Cycra range, innovative handlebar solutions by Neken of France and stylish graphic kits from Blackbird Racing in Italy.

www.partseurope.de



16th annual BMW Motorrad Days, Garmisch-Partenkirchen, Germany, July 1 - 3

The annual celebration of all things BMW, BMW Motorrad Days – the world’s biggest BMW Motorrad meeting – will be held at the base of the Hausberg mountain in Garmisch-Partenkirchen, southern Germany, from July 1st to 3rd 2016.

A packed programme will feature “lots of fun and something for every sports, touring and Enduro rider, for customising freaks and even visitors without a motorcycle license. Among the big names at the BMW Motorrad Days will be German actor Hannes Jaenicke, ice wheelie world record holder Robert Gull, Superbike rider Sabine Holbrook, the international GS Trophy winning team, as well as the international GS Trophy female team, comic artist Riccardo Burchielli and many more”.

The Boxer Sprint will provide a great deal of live action where especially ambitious BMW Boxer motorcyclists drag-race over the traditional furlong distance (eighth of a mile). BMW 2 and 4-valve Boxers are eligible to enter and a jury selects a team of 16 racers from all applicants. The more outstanding the tuned or customised bike is, the

higher the chances are of getting onto the starting grid.

Those looking to experience off-road riding on their own BMW GS will be thrilled by the GS Try-Out Trophy 2016. Teams always set off together, the number of starting places is limited. The winner of the GS Try-Out Trophy

will win an exclusive prize from BMW Motorrad.

There will be a trade fair and exhibitor area, with up to 100 aftermarket parts and accessory and lifestyle exhibitors expected.

www.bmwmotorrad.com



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Piaggio Group posts best first quarter financial performance since 2008

The Piaggio Group says it strengthened its position on the European two-wheeler market, closing the first quarter of 2016 with an overall market share of 13.6% (13.1% in the first quarter of 2015) and a 24.5% market share in scooters (approximately 11 percentage points ahead of its second European competitor).

The Group says it also maintained "particularly strong positioning" on the North American scooter market, with a share of 19.6%.

In the scooter sector, the Piaggio Group reported excellent results in the "high-wheel segment" thanks to the new Piaggio Liberty scooter and the strong performance of the Beverly

bestseller, which generated an improvement of +32.8% in global revenues from the first quarter of 2015.

In the high-wheel scooter segment, beginning in the second quarter of 2016, the Group will also have the support of the new Piaggio Medley ABS launched recently in 125 and 150cc displacements.

The Vespa brand strengthened its presence on the European market, with revenues up by +7.1%.

Group revenues also improved in motorcycles, with an overall increase of +9.7%. This result was assisted by

higher sales for the Moto Guzzi California line (+5.3%), while sales for the Aprilia motorcycle brand were driven by the Supersports models with V4 engines, where shipments rose sharply, with +62.5% growth in sales volumes for the RSV4 1000 range and +104.4% growth in sales volumes for the Tuono models.

In the first quarter to 31 March 2016, the Group sold 74,800 two-wheelers worldwide (74,200 in the year-earlier period), generating net sales of 208.2 million euro, an improvement of +2% from 204.1 million euro in the first quarter of 2015. The figure includes



spares and accessories.

The total workforce of the Piaggio Group as at 31 March 2016 numbered 7,074 employees. The Group's Italian employees numbered 3,620, substantially unchanged from the previous year.



Touratech sign exclusive deal for Ortlieb waterproof luggage



Touratech has become the sole distributor of the German made Ortlieb range of waterproof luggage.



Now being marketed exclusively under the "Touratech Waterproof made by Ortlieb" name, the full range of Ortlieb rack packs, saddlebags and tankbags will be available through Touratech's worldwide distributor network.

Established in 1982 in Bavaria, Ortlieb Sportartikel GmbH is well known for high-quality outdoor equipment. Their products are used in a wide range of markets wherever waterproofing is essential.

Touratech say they are working closely with Ortlieb to leverage their design experience, especially with adventure touring products in combination with Ortlieb's waterproofing and manufacturing expertise to further optimise the range for motorcycle applications.

"I am delighted that we can offer this additional range of products under the Touratech brand. 'Touratech Waterproof made by Ortlieb' is precisely tailored to motorcyclists' requirements", says Touratech Sales Manager Martin Wickert.

"We see obvious advantages in partnering exclusively with market leader Ortlieb in this segment, and pooling the knowledge of both firms is in the interests of our customers". Ortlieb employs 170 people and offers a range of more than 500 individual items. All waterproof original Ortlieb products are manufactured using a high-frequency welding process directly at the company's headquarters in Heilbronn.

www.touratech.com

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Suzuki announces financial results for FY2015

Suzuki has announced its corporate financial results for its FY2015 (April 2015 to March 2016) with consolidated net sales increased by ¥165.2 billion (+5.5%) to ¥3,180.7 billion compared to the previous fiscal year. Japanese domestic net sales decreased by ¥46.7 billion (+4.3%) to ¥1,047.9 billion year-on-year owing to the impact of the increase in the light motor vehicle tax and decrease in OEM sales. Overseas net sales increased by ¥211.9 billion (+11.0%) to ¥2,132.8 billion year-on-year,

mainly owing to the increase in the automobile sales in India. In its motorcycle business, net sales decreased by ¥16.6 billion (-6.6%) to ¥233.9 billion year-on-year, mainly due to the decrease in demand in Indonesia, despite the positive sales contribution of the new road sportsbike GSX-S1000 and the Indian Gixxer. The operating loss of ¥0.7 billion in the previous fiscal year became an operating loss of ¥10.2 billion partly owing to quality-related expenses. Consolidated motorcycle sales to Europe for the financial year to March 31st 2016 were 48,000 units, a +6.8 percent increase from 45,000 units in the prior financial year. In North America the company is reporting 46,000 units sold against 43,000 in the prior year; in total Suzuki is reporting 1,496,000 units sold worldwide in 2015/2016 against 1,764,000 in 2014/2015, a decline of -15.2 percent, resulting in a -16.6 percent decline in sales revenue from its motorcycle operations.



W800 "Final Edition"



After nearly 50 years in production, Kawasaki is finally bringing production of its iconic W-series of four-stroke vertical twins to an end with a limited availability run of 2017 W800 "Final Edition" specials to "highlight the heritage of the W800 once more and prove a fitting end to the W-series", according to Corporate Planning Director for Kawasaki Motors Europe, Mr. Morihiro Ikoma. "It's never easy to say goodbye to an old friend, especially one as iconic as the W800. Paying homage to the W-series with this "Final Edition" is therefore a truly fitting end to a long and successful line of machines."

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NEWS BRIEFS

KTM has announced what it describes as a "brand new generation of Enduro machines for model year 2017 that have been re-designed from the ground up. With an entirely new chassis, all-new engines and some model changes within the ever-popular Enduro machine line-up, the new KTM Enduro range is lighter, stronger and faster".

What Honda describes as "Europe's best-selling scooter every year since 2013" – their 375 km range PCX125 – is now Euro-4 compliant for MY17. Launched in 2010 as the first scooter with Idling Stop technology; in 2012 the PCX was the first two-wheeler to feature Idling Stop technology; two years later it became the first scooter in Europe to use Honda's ultra-efficient eSP ("enhanced Smart Power") engine.

BMW is reported to be working on a number of carbon fibre motorcycle chassis designs as possible future platforms for street bike models. BMW's automotive division already uses CFRP frames on some of its electric four-wheelers, and CFRP frames and chassis components have been a staple of specials, one-offs, prototypes and rave bikes for years. However, BMW has filed two patents for motorcycle frames in carbon fibre – one a beam frame design, the second a trellis frame design.

Congratulations to UK dealer network Infinity Motorcycles. Founded in London in 1999 by Rob Puttick, the 12-strong group has been named in the "1000 Companies to Inspire Britain" list. Produced by The London Stock Exchange to recognise the UK's best run and most inspiring small to medium sized enterprises, the report showcases best practice and celebrates "high growth companies in their journeys from Start-up to Stardom".

SIP opens new facility

Over 1,400 enthusiasts attended the grand opening of German specialist SIP Scootershop's new 6,000 sq m headquarters facility in May. Highlights included in-house dyno testing, tours of the extensive inventory in the new warehouse, demonstrations of the firm's state-of-the-art order processing and dispatch systems, music, fun and food! Founders Alex Barth and Ralf Jodl, Vespa enthusiasts to the core, started out by making their own parts in response to what was poor availability of the items they wanted at the time, and by 1994 they had become a fixture

at scooter runs and brought their first catalogue out in 1996. The company has grown almost continuously since it opened for business 22 years ago, and has expanded and moved several times until now being able to create their own bespoke facility dedicated to the scooter and related parts and performance markets. Visitors came from as far away as Russia, France, Italy, Vietnam and even India, and Ralf, Alex and their dedicated team can be rightly proud of what they have achieved, and of the new architect designed palace of

scooter loveliness that will serve their international customer base for years to come.

The company carries more than 24,000 scooter parts and lifestyle items in stock at any one time, and with a multi-lingual sales staff, the company is able to dispatch most orders on a same day basis.

www.sip-scootershop.com



Akrapovic to donate anniversary exhausts to charity

Slovenian exhaust manufacturer Akrapovic has chosen to mark its 25th anniversary by launching a limited edition range of just 25 EC and ECE approved exhausts to celebrate this occasion – donating them to charity to raise funds for good causes.

The company says that the 25 exhausts will be instantly recognisable with heat-resistant black paint over an ultra-lightweight titanium muffler, and that they will "all feature an exclusive signature, the Akrapovic logo – which is dedicated to the company's 25 years of exhaust technology innovations – and most important of all, a number that will not only identify which one

of the exhausts it is, but verify the rareness of these exquisite collectors' pieces".

Available for a range of six motorcycles, they will be limited to four of each for the BMW S 1000 RR, Yamaha YZF-R1, KTM 1290 Super Duke R, Ducati Multistrada 1200, Kawasaki Ninja ZX-10R and Honda CBR 1000RR (plus a one-of-a-kind exclusive car exhaust, a slip-on line (titanium) for the BMW M4). "The exclusivity of these exhausts will be further enhanced by the fact that they will not be available for purchase through any of the existing Akrapovic retail channels. Instead they will be donated to charity and will then be auctioned to raise much-



needed funds for various good causes.

The original prototype versions will be numbered 00 and kept by Akrapovic to be put on show at the company's headquarters in Slovenia.

www.akrapovic.com

Updated Magura website



MAGURA



German parts specialist Magura has a radically updated, platform-optimised new website – featuring a dynamic, contemporary fresh new look and enhanced functionality such as 3D 360 degree renderings of their products, integrated Tech Centre and more.

www.magura.com

The Wrenchmonkees' Yard Built XSR900 'Monkeebeast'

Seen here is one of the entries in this year's Yamaha 'Yard Built' programme – a converted XSR900 from Yamaha's "Sport Heritage" range by Danish specialists The Wrenchmonkees. 'Monkeebeast' is not the first 'Yard Built' to come out of their Copenhagen workshops, and widely regarded as one of the most influential builders on the European custom scene, Yamaha Motor Europe Marketing Coordinator Cristian Barelli said that "we have worked with them since we began the Yard Built project and have collaborated on some really ground-breaking machines. This latest build is brilliant; it shows clearly that their design is constantly moving forward and evolving, ahead of the game!" "I'm really happy that they have shown that with some clever modifications, but no cutting or welding to the frame, you can transform the XSR900 into something completely different."

Taking the XSR900 from a street machine to an all-terrain beast

comes courtesy of Borrani 17" spoke wheels with black rims, 9mm stainless spokes and black hubs. The Borrani wheels get Continental TKC tyres and the rear end has been beefed-up with a K-Tech shock, Gilles Tooling chain adjusters and a TRW rear brake disc and steel braided brake lines. A Wrenchmonkees one-off custom seat, Gilles Tooling

rearsets, modified with enduro footrests, a Magura handlebar and Biltwell Renegade grips add to the details. Braking at the front gets an upgrade with a Nissin radial front brake master and steel braided brake lines. Motogadget push buttons clean up the contact point and an MT-03 style headlight and LED rear light have been added. AnSC Project exhaust caps, a

modified MT-09 system with a Wrenchmonkees one-off powdercoated aluminium rear fender, front fender and engine guard complete the custom look. Selected XSR900 parts designed for 'Monkeebeast' will soon be available directly from the Wrenchmonkees.

www.wrenchmonkees.com



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G.Hybrid Gore-Tex touring boots

New from Italian boot specialist Gaerne is this multi-functional 'G.Hybrid' design packed with technology to suit a wide range of riding styles and conditions.

The leather upper features Cordura inserts, with additional front and rear elastic inserts on the instep area. Additional features include a practical closing system with zip and Velcro strap, and increased breathability due to the internal waterproof Gore-Tex extended membrane.

Further protection to critical areas and riding friendly additions include tough, durable thermoplastic protectors on the ankle and shin area, gear protection, reflective yellow fluo details for better visibility, even in low light conditions, an anatomic and removable inner sole and an advanced design anti-slip rubber sole for excellent grip on and off the bike.



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'Rebel' new style brake and clutch fluid reservoirs

Italian specialist CNC Racing says it has reinterpreted the shape of the front brake and clutch reservoirs with its new 'Rebel' line - "creating a shape that did not previously exist, an exclusive new product design that is in the CNC Racing tradition of innovation". The 'Rebel' is available in 12ml (43mm wide) and 25ml (53mm wide). Both are 52mm high, feature a secure fluid level window and are CNC machined from a solid single lightweight, high strength billet aluminium. Available in five colours (black, gold, red, blue and silver), each tank kit is provided with all the assembly accessories (brackets and three spouts with different angles) and mounted with three concealed screws "to preserve the clean lines and a sleek and elegant look". CNC Racing, Italy, www.cncracing.it



Top-end piston kits

These new top-end piston kits have been developed by Italian specialist Vertex Pistons to ease the repairing process of 2 and 4-stroke off-road bikes - saving time and money.

The kits include all the required parts to update and renew the thermal section of the engine. The 2-stroke kit includes the complete piston, top-end gaskets and wrist pin bearing; the 4-stroke kit also includes a cam chain for free.



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S-Line summer, all-seasons and adventure jackets



Summer jacket in 6000D Oxford polyester – features include ergonomically designed adjustment and mesh lining

French distributor Sifam is extending its S-Line motorcycle clothing range with the addition of CE-approved summer, all seasons and adventure jacket designs.

Their S-Line summer jacket is made from durable and robust 6000D Oxford polyester with hard-mesh inserts for comfort and air-flow. Arm and waist adjustment features progressive tightening for improved ergonomics and 3D mesh at the neck delivers further structure and ventilation.

The interior mesh lining delivers optimal ventilation, and protection is provided by CE-approved soft shells at the elbows and shoulders, with a removable back protector available in any size from S to XXXL.

The S-Line all-seasons jacket has the addition of two zipped vents and a removable thermal lining, while the S-Line adventure jacket features three zipped vents in addition to the removable thermal lining, CE-approved soft shells at the elbows and shoulders and a removable back protector.

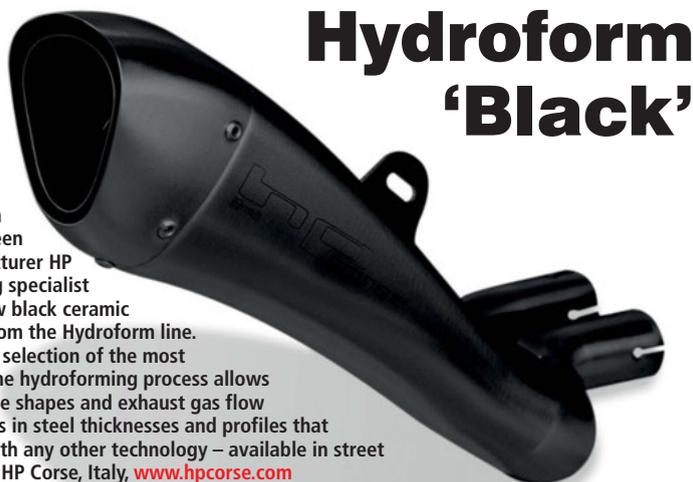
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Adventure jacket – all three designs feature CE-approved soft shells at the elbows and shoulders and removable back protector



All-seasons jacket – features include hard-mesh inserts, zipped vents and removable thermal lining



Hydroform 'Black'

The latest creation from the collaboration between Italian exhaust manufacturer HP Corse and hydroforming specialist Steelform are these new black ceramic coated steel mufflers from the Hydroform line. Available for a growing selection of the most popular 2016 models, the hydroforming process allows the creation of weld-free shapes and exhaust gas flow management techniques in steel thicknesses and profiles that wouldn't be possible with any other technology – available in street legal and race versions. HP Corse, Italy, www.hpcorse.com

BORN TO BE MOTO

We do not think about new Yamaha MT-09 Tracer as only a touring bike.



#lightech



LighTech Racing



@LighTech_Racing



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Luggage system, protectors and accessory options

German parts, accessory and luggage specialist SW-Motech is always quick to market with products for their dealers to add value to the latest models, and here we see three new 2016 models getting the 'SW' treatment – the Honda NC750X, the BMW S 1000 XR and Yamaha's XSR 700.

For the much updated 2016 Honda NCX 750, SW-Motech's R&D department have responded quickly to the changes made to what is one of Europe's top 20 sellers, and the company says they are one of the first vendors to have bike-specific product designs already available.

The items seen being used here include their BLAZE brand pannier set in black, pannier spacer bars, their

TRAX ADV brand aluminium pannier system (available in black or silver), side carriers and add-ons, engine guard, crash bar, centre stand, mirror extenders, footrest kit in stainless steel, handguard kit, and a universal GPS mount kit.

Where needed, TUV approvals are either already concluded or under way.

For the BMW S 1000 XR the company's offer includes streamlined BLAZE pannier and handguard kits for sporty riders, crash bars, slider kits, oil radiator guard, engine case protector, robust and waterproof TRAX aluminium cases, TRAX EVO aluminium pannier system, side carriers, ABS side case system, mirror extensions, bar riser, footrest kits and side stand foot. Furthermore an alu-rack for OEM luggage, quick-lock adapter plate, bar riser, oil radiator guard, crash bar, engine case protector, footrest kit, frame slider kit, front and rear axle slider kits and frame cap set. For Yamaha's "classic meets modern" XSR700, SW-Motech are using luggage from their 'Legend Gear' line. This retro luggage range offers bags in several sizes for the tank, side or rear of the bike.

Founded in 1999, the company currently employs some 130 people at their Rauschenberg, German headquarters and maintains an additional production plant at Brno in the Czech Republic. In addition to its massive aftermarket and retro fit parts and accessories programmes, SW-Motech is a certified OEM partner for the development and production of original accessories for leading brands and exports to more than 60 countries.

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www.sw-motech.com



Showcasing items from SW-Motech's 'Legend Gear' range of retro style luggage



Seen here with GLAZE panniers and a selection from SW-Motech's model-specific and universal parts and accessories programmes



Featuring SW-Motech's TRAX ADV aluminium pannier system, protectors, centre stand, mirror extensions, footrest kit and KOBRA handguard kit

Touring friendly dual USB charger

Ideal for BMW and Triumph models and other bikes fitted with 12mm DIN sockets, this new dual USB O-105 charger by OptiMate delivers 3300mA through two 90° opposed dual USB sockets. Riders can power and fast-charge two power-hungry devices at the same time.

The ergonomic design delivers perfect outlet positioning even for side-mounted 12V DIN sockets; it protrudes only 38mm (1.5") from the side socket, and the 90° USB outlet allows your phone's USB cable to be routed close to the side of the motorcycle. Equipped with bike battery protection, it is ideal for tourers and rally goers wanting to charge their phones, cameras and other devices after parking the bike. The O-105 shuts off 3 hours after the engine stopped

running or if the battery is already weak, and will warn you and shut down the instant the voltage drops to 12.3V (+/- 40% charge level).

The weatherproof plug and seal design is perfect for riding in any weather, it seals at insertion of the USB cable and the 'ride tested' rubber cap keeps the unused USB socket watertight at speed.

TECMATE
Tienen, BELGIUM
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www.tecmate.com



X-Black oval for Ninja 300



Italian exhaust manufacturer Exan is offering its popular and powerful X-Black exhaust for the two-cylinder Ninja 300 with diamond shaped carbon end cap. Equipped with a removable db killer, it is available in brushed stainless steel clear, satin stainless steel black, carbon and titanium, and is said to be lighter than the stock exhaust and provides increased power at all rev bands. EXAN, Italy, www.exan.it

Expandable side bags



Designed by the company at their Barcelona headquarters, these new SHAD side cases (SL58 - from their touring bags range) are a line of ergonomically oval shaped bags made from high quality, durable materials - the shape is said to offer improved aerodynamics and loading capacity. The main and the side compartments are made from polyester with glove friendly zips and protected with a waterproof lining with reflective detailing. They include a padded handle and two straps with a buckle for volume adjustment. Mounting is either by Velcro straps or the new "Side Bag Holder" metallic system developed by SHAD. Capacity is 46L, expandable up to 58L; optional thermal protector available. SHAD/NAD S.L., Spain, www.shad.es

BORN ON THE ROAD



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Increased hp and torque at low revs for the S1000 XR

Italian exhaust manufacturer MIVV is now offering an alternative to the OEM S1000 XR exhaust with their Oval, Speed Edge (seen here) and Suono mufflers, for which MIVV designed two different adapters to connect to the OEM head pipes. This means dealers can choose between the standard low-mount (as in the OE configuration) or a new high-mount; an available kit will allow the rider to switch between the two mounts at any time. The low-mount muffler allows for the mounting of touring bags, while the high-mount, with its Carbon black bracket featuring an aggressive XR logo, complements the lines of the BMW rear end. MIVV

says "installing the system will improve performance - from the +9.8 hp gain of the Suono standard to the +13.9 hp gain of the Speed Edge open. Dyno data also shows an increase in torque - +7.8 Nm with the Suono in its standard configuration, up to +18 Nm without the db killer, all at just 2,400 rpm". Similar values are said to be obtainable with the Speed Edge (16 Nm/2,200 rpm). The Suono is available in Steel Black stainless steel, with carbon fibre cap; Speed Edge in brushed stainless steel and Steel Black and Oval in brushed stainless steel or full carbon and titanium body and carbon fibre cap.



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ZX-10R rearset options

Italian parts manufacturer Bonamici offers precision CNC machined billet Ergal aluminium alloy rear-sets for most popular current production sportsbikes, and these latest designs for the 2016 Kawasaki ZX-10R 2016 are described as "robust, effective and fully adjustable". The design uses bearings to completely eliminate the friction on the levers and



a spring for the assisted return of the rear brake lever. They are available in two kits - for conventional shift use and one that includes Bonamici's electronic quick-shifter for reverse shifting use.

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Jacket and suit options from Sinisalo

The new 'Stina' suit from Sinisalo is said to have "everything that demanding female riders expect from functional riding apparel: chic, safety and a perfect fit". The outer shell of the jacket and trousers is made out of tear and abrasion resistant 450D polyester fabric, with extra 900D fabric reinforcements on the

shoulders, elbows and knees. Beneath that is a waterproof and breathable Z-liner membrane with taped seams and skin-friendly lining. A removable, 60g thermal lining keeps the rider warm, while ventilation zippers on the sides of the jacket and the thighs provide cooling.

adjustable upper arm snaps and hem and cuff straps, reflective details on the front, back and sleeves, which ensure visibility, proven, CE-tested RVP Air protectors at the shoulders and elbows and a protector pocket on the back

The jacket also has a soft, skin-friendly Neoprene collar as well as a crotch strap, and a long zipper for joining the trousers, which also have removable braces. Width adjusters on the upper arms, legs and cuffs and on the waist of the jacket and trousers ensure a good fit, and a total of five pockets offer plenty of storage space. Shoulders, elbows, hips and knees are equipped with CE-approved protectors; a protector pocket is provided on the back. Sinisalo say that 2016 will see them add more top quality "Street Culture" products to their programme, but among the first are these membrane equipped "Rate" and "Racy" Stan line jackets and "Rate" pants.

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www.sinisalo.com

The outer material is tear and abrasion-resistant 450D polyester fabric, reinforced with 900D thread on shoulders, elbows and knees. Under that is a Z-liner membrane and a skin-friendly mesh lining. A removable 60g thermal lining gives comfortable warmth when needed, while four air vents at the shoulders and at the sides provide cooling when required.

The jacket offers a comfortable Neoprene collar, four pockets outside, one inside, a crotch strap and connecting zipper for the "Rate" pants. Additional features include



Rizoma options for 2016 Speed Twin

The naked styling of Triumph's 2016 Speed Twin is a natural for those who want to add value and attend to all those little details that the factory price-point has left less finished or lacking in ergonomic finesse.

Among the first of Europe's leading custom parts and accessory specialists to show what they can do with the new liquid-cooled 900cc Bonneville is Italian specialist Rizoma. Products on offer in model-specific or universal fit include a choice of mirror adapters, including for their new 'Sguardo'



design indicators, four choices of Ride by Wire grip designs, patented ProGuard System lever protectors, handlebar caps, 22mm (1 1/8") TUV approved tapered billet aluminium handlebars (available in a choice of colours), or clip-on bar kits for 41mm forks (as seen here) that can be installed with a choice of custom risers, and a wide choice of front brake fluid reservoirs, mirrors, indicators, rider and passenger pegs, headlight, fender and hole plug and cover kits.

RIZOMA
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www.rizoma.com

Triumph Twin brake kit



This new Gold Series Brembo 4-piston front brake caliper kit for Triumph Bonneville Street Twin comes complete with a CNC machined black anodised mounting bracket, fully floating front brake rotor with high-quality braking track, Ergal aluminium hub and centres. It is said to mount easily on existing fittings, is suitable for models with ABS and it uses the OEM master cylinder and brake line and includes the brake pads. Free Spirits say that their kit "allows the wheel to remain centred in the stock position, increases braking power and modulation, is fast and easy to assemble, requiring no modification". Free Spirits, Italy, www.freespirits.it



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- Racing full-carbon fiber sleeve
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- Aerodynamic inlet with dual spring attachments
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SBS DC Dual Carbon Classic

Derived from their more than 25 years of experience in World Superbike & Moto GP championships, and inspired by their successful championship-winning SBS DC Dual Carbon pads, SBS has introduced a touch of modern technology for classic bikes with pads formulated specifically for classic racing.



Modified and developed for production with the same processes, machinery and quality inspections as the DC, and tested and approved in European classic endurance series races by their partners, the SBS DC Dual Carbon Classic is said to deliver a smooth initial bite, ideal for the construction of classic motorcycle front forks and superior brake power and front-end feel.

The high thermal stability and reduced disc wear due to transfer film technology make the DC Classic a versatile, reliable and durable pad that brings modern race bike braking standards and technology to older bikes.

SBS FRICTION
Svendborg, DENMARK
Tel: +45 63 21 15 15
sbs@sbs.dk
www.sbs-friction.dk



Kappa KV9 demi-jet

The Kappa KV9 is a two-version, visor-less open face helmet with a retention strap for goggles.

The KV9 'Varadero' has a metal flake shell finish and comes in gold, black and 'bordeaux', all matching a black inner lining; the 'Classic' has a modern graphic design - a black wavy swathe horizontally crossing the green, opaque yellow or shiny red shell.

Made in techno-polymer and weighing just 900 grams, it features a non-allergenic and removable

lining and quick release/micro-adjustable ratchet strap. Kappa also offers a range of goggles suitable for this helmet with either "Total Black" or "Chrome" outer rims.

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Lightweight C650 slip-ons

Slovenian exhaust manufacturer Akrapovic has launched simple plug-and-play installation EC/ECE approved Euro-4 compliant slip-ons for BMW's C 650 Sport and C 650 GT Maxi Scooters. Manufactured with a titanium alloy outer sleeve, carbon fibre end cap and heat shield, the company claims increased power and torque levels through the entire rev range with weight savings of 44.9% over the stock system. AKRAPOVIC, Slovenia, www.akrapovic.com



Kawasaki ZX-10 R 2016 accessories

The latest new model to get the ABM treatment is the 2016 ZX-10 R with a selection of ergonomic styling parts and individually adjustable items for the handlebar area.

Their 'multiClip' sporty short handlebar comes as an installation-ready kit with all necessary parts, has laser scaling for symmetric and correct adjustment of



ABM's 2016 170-page German/English catalogue can be ordered free from their website



'SyntoEvo' lever



'Scio' brake fluid reservoir



'MultiClip' handlebars

all positions, ensuring safety against twisting through triple-clamping on the fork. The handlebar tube is bent 5 degrees for optimum adjustment of the angle (can be adjusted up to 40 mm) and made from black, hard anodised CNC-machined aluminium.

The black powder-coated licence plate holder has a seamlessly adjustable licence plate angle and offers a perfect fit and adjustable indicator insertion. Supplied with all necessary mounting parts, excluding indicator.

Their 6-way adjustable anodised 'synto' and 'syntoEvo' levers can be adjusted while riding and come in short or long styles – available in a selection of colours, they are said to provide excellent grip and feeling.

ABM's abrasion resistant Nylon crash pads and axle are made from highly resistant material with pressed-in aluminium socket. The crash pads are impact-absorbing damper caps with a special lamella profile.

Their 'scio' (seen here) and well known 'cube' design brake fluid reservoirs are available with a sight glass made from Jena glass.

Finally, their easy to mount repair stand-up bobbin protects the swingarm against scratches, even after multiple use, and the steering stop protector, which protects the original steering stop, has a flexible rubber profile with a Polyamid core in black.

ABM FAHRZEUGTECHNIK GmbH
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www.ab-m.de

ABM
 ergonomic style



Licence plate holder

Kalahari jacket and Aragon boots



New from AXO, the 'Kalahari' jacket is made from high-tenacity polyester with tough, abrasion-resistant Ballistic fabric inserts. Features include an anti-bacterial, anti-sweat, perforated polyester lining, anti-bacterial, anti-sweat soft inner collar, 'WaterTech' removable membrane and 'ThermoLite' removable quilting. There are vents on chest, arms and back, a double collar locking system, large internal and external pockets, H.V. reflective inserts, elastic ribbing on the elbows and a locking system to attach trousers.

Also shown here, their 'Aragon' boots are CE-certified (EN 13634:2002) and have a water resistant leather upper with front and back anti-abrasion inserts and polyurethane shin and calf guards. Features include a metal anti-shock heel insert, ankle support hinge system, removable and interchangeable plastic shin slider, anti-torsion brace at the back, zipless, patented micrometric BOA closure system and titanium slider.

AXO
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www.axosport.com



New exhausts by Arrow



Art. 2910
Kevlar Pro

NEW

**KEVLAR
SHIELD**

Contrary to ordinary usage scenarios where Kevlar material is used inside the gloves, Kevlar Shield comprises the outer shell of the gloves instead allowing for an even thinner glove without compromising the safety in any way.

Proving their all-round design and manufacturing capabilities, here are three very different kinds of exhaust systems for three very different kinds of motorcycles by Arrow Special Parts from near Perugia in Italy.

First of all, going to their impressive race heritage and credentials, it is a difficult task to improve on a bike that has just won the WBK, but in the case of the impressive 2016 Kawasaki ZX10R, that is exactly what Arrow say they have done.

Arrow's R&D department have come up with no less than 11 different new (street legal and racing) exhaust systems and four competition racing kits. All slip-on silencers can be installed on original headers, removing the OE catalytic converter, thanks to a model-specific mid-pipe design.

Arrow say the dyno tests results are excellent - the power on the rear wheel, with the original exhaust, is around 185hp, which increases to around 186hp with the Arrow slip-ons and reaches 192hp (with a "great improvement" in torque at low and medium engine range) with the "half system" made by the silencers and the link pipe, removing the OE catalytic converter.

At the other end of the motorcycle spectrum, 'Urban' is a new system for Maxi-Scooters. Offered with new materials and optional catalytic converter, Arrow say that the 'Urban' is

a "giant step in innovation", incorporating a "heap of new features". Those features include a shorter silencer with Superbike 'Race-Tech' style diamond shape, completely re-engineered interiors with a new silencing system, swingarm mounts that are welded to the silencer body, eliminating the adapting plate and improving durability, and a "Racing" style header with optional catalytic converter.

Available in stainless steel with black painted finish or in aluminium, with clear or "dark" finish (and rear end cap with matt black finish), Arrow say the street legal system with a removable dB-Killer delivers reduced weight and improved performance.

If the ZX10R is at one end of the motorcycle spectrum, and with the generation of large displacement Maxi-Scooters at the other, then Metric Cruisers are right in the mid-market.

Arrow's new 'Rebel' exhausts for Japanese cruisers is their first entry into an exhaust market that rewards style as much as performance.

The company says that "eye-catching design and breathtaking sound" are the hallmarks of their new 'Rebel' line, with stainless steel alloy headers, "black ceramic" coated silencer, removable baffle, plug(s) for the oxygen sensor and carbon fibre rear end cap.

Street legal, Arrow say the new designs deliver up to a 40 percent weight



'Rebel' for the Kawasaki Vulcan S650 '14/'15 - 2:1 full system with collectors in stainless steel alloy and "black ceramic" coated silencer

reduction and up to a 10 percent increase in power.

They are available for Kawasaki Vulcan S650 2014/2015 and Yamaha XV (Bolt) 950 / 950R 2014/2015, with new model applications to follow, and work is in progress to extend the range to other bikes.

ARROW SPECIAL PARTS S.r.l.
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www.arrow.it

Arrow's R&D department have come up with no less than 11 different new (street legal and racing) exhaust systems and four competition racing kits for the Kawasaki ZX10R



'Urban', a new system for Maxi-Scooters

Müller triple tree kits for Triumph models

Founded some 30 years ago, Müller Motorcycle AG are well known to Harley and custom bike parts and accessory aficionados with a deserved reputation for design innovation and manufacturing quality.

The Bavarian manufacturer now also includes products for popular Triumphs in its portfolio, including fitments for Bonneville, Thruxton and Scrambler models.

Seen here, the range features a triple tree kit for improved stability and optimised riding performance that includes a machined lamp holder, steering



head axle and wider wheel axle, and all necessary spacers and hardware. At 217 mm wide, it is 27 mm wider than the OE tree, allowing fitment of wider tyres up to 5.00 x 16".

In addition, an ignition holder allows the lock to be relocated to the left, under the tank, and a tachometer holder for Motogadget Classic Series gauges adds to the sporty vibe of the Triumphs.

A stiffer 20 mm wheel axle improves stability, and a new licence plate holder with LED rear light and illumination with detachable reflector and splash guard, a tachometer holder for Motogadget Motoscope mini gauges, an inner gas pull and aluminium grips complete the offer.

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www.mueller-triumph.de



V-Strom engine guard



Following the release of parts designs for Suzuki's 650cc Versys earlier this year, German specialist Fehling has now announced a series of accessories for 2012 and up DL 650 V-Strom models, including the protection guard seen here, made from 38mm steel tube and black anodised. FEHLING, GERMANY, www.fehling.de

K-VENTURE
→ KVE42A, KVE37APACK2

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Thanks to more than 50 years of experience and expertise, we have the capability to provide the best in both comfort and safety.

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KVE42A and KVE37APACK2 have been tested and approved by K-LAB. Find out more at kappamoto.com/k-lab



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→ 1.5mm thick aluminium, with polymer edges and profiled aluminium internal reinforcements.

KVE42A



KVE37APACK2



*See the section SPECIFIC RANGE to verify the existence of the product

Nickel coated calipers

Following the success of the GP4-RX radial caliper, a direct interchange with the standard radial forks of Japanese maxi sportbikes, Brembo has extended the range by offering a 100 mm fixing version for European Supersport bikes.

The two-piece caliper body is completely machined from billet and has a nickel surface finish. Brembo say that this creates an "extremely attractive look" and allows higher machining tolerances, bringing benefits in terms of performance and operating precision.

The calipers are supplied as a kit with Brembo

sintered pads fitted, an instruction manual, a set of Brembo decals, special thermotapes as used in racing to monitor caliper operating temperature, and Brembo's quality control sheet and anti-counterfeiting scratch card, allowing the buyer to register for a certificate of authenticity.

BREMBO SPA
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Tel: +39 035 605 1111
highperformance@brembo.it
www.brembo.com



New 2016 KTM clutch kits

The newest additions to the Barnett line-up of KTM clutch kits are complete kits for the 2016 250 Freeride, 2016 250/350 SX-F/XC-F, 2013-'16 1190 Adventure and 2014-'16 1290 Superadventure/ Superduke R. These kits feature clutch plates with our exclusive Kevlar friction material, tempered steel drive plates and a set of heavy duty, heat-treated clutch springs. Barnett clutch kits provide a stronger, more positive engagement and are designed for more oil flow to increase clutch life. All clutch kits are quality checked for correct stack height prior to packaging and manufactured in-house in the USA. To order, contact your dealer or order online. www.barnettclutches.com



Clubman XSR-Roadster

With the launch of the XSR 700 at the end of last year, Yamaha launched a winning Retro all-rounder, and German specialist LSL has used it as the platform for their latest 'Clubman' conversion special.

Changes include improved handlebar and footpeg positioning, in which the handlebar position was lowered and brought further forward, and can further be adjusted with their well known 2Slide eight position forward control, so the riding position can be individually tailored.

The front end has had a make-over with a small Six-Days headlight, CNC-machined holders and an

artistically shaped instrument holder, plus an aluminium fender with model-specific holders. A small LED rear light in classic oval shape underline the retro-classical look of the XSR, at the rear further emphasized by the MT-60 Pirelli tyre profile. Further details include adjustable levers, aluminium rear mirror and adjustable passenger pegs.

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Kevlar Pro gloves

New from German specialist Orina, these Kevlar Pro gloves wear their "Kevlar outside, not on the inside".

The concept is simple according to Orina - to "place the Kevlar where protection from impact is needed most - on the outer shell. Instead of the standard usage of placing it inside the gloves, we have taken advantage of its protective qualities and used it on the back hand area, resulting in a glove that is lighter and thinner without compromising safety in any way".

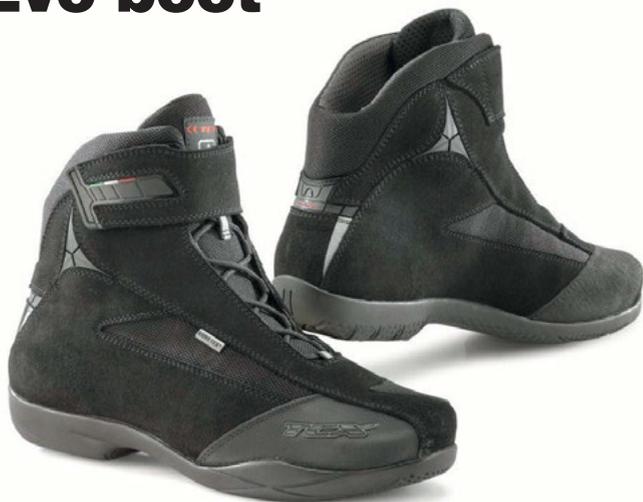
The company says that for added security Carbolex protectors are located on the knuckles and on the edge of the hand. The kangaroo leather on the palm is reinforced with extremely abrasion-resistant SuperFabric, providing for "perfect grip and fit".

"Safety should not compromise comfort, so the back of the glove is padded with shock-absorbing EASA FOAM, with stretch inserts located on the back side." Orina say that a touring version of this glove is also available - their Kevlar Evo.

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CE-certified Jupiter Evo shoe and X-Five Evo boot



The "24/7 All Around series" from Italian boot specialist TCX is a complete collection of motorbike footwear designed to "ride safely and in style 24 hours a day, 7 days a week", according to the company. The range is divided into three segments - performance, city business and leisure. The CE-certified (EN 13634/2010) Jupiter Evo Gore-Tex is a slim-style technical shoe with a sole that integrates into the design of the upper, offering excellent grip and wear resistance. Designed for riders seeking an urban look with superior waterproofing, it has a Gore-Tex membrane with Extended Comfort Footwear technology.

The membrane is said to increase breathability as a result of its combination with the chamois and Air tech upper. Protection is provided by a padded malleolus area with carbon look insert and reinforced heel and toe counter. The upper is suede leather with wear-resistant textile mesh and a replaceable, anatomic footbed.

Also seen here, the E-certified (EN 13634:2010) black X-Five Evo Gore-Tex boot has an upper of soft full grain leather and features padded front and rear folds and a practical elastic zip fastening designed to ensure an easier fit for a variety of foot shapes. A waterproof and highly breathable Gore-Tex membrane and replaceable anatomic footbed increases comfort - especially on long rides. Protection is optimised with toe and heel reinforcements and a thermoplastic insert on the side of the ankle and shin plate areas. The "zoned" design sole uses different grip areas to optimise grip on all road surfaces and stability on the pegs.

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www.tcxboots.com



TIP TOWN



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www.caberg.it

Electronically adjustable exhausts for BMW GS series

The Jekill & Hyde Company, a leader in electronically adjustable exhaust systems, has expanded its product range to include the BMW Boxer models (in addition to Suzuki, Honda, Harley, Victory and Indian models). The company says that "performance, design and sound were the focus of the development of the new system", and that there are two different designs to choose from - black or carbon look. The stainless steel slip-on mufflers are mounted on the original mounting points on the original manifold.



The rider has three different legal sound modes available, selectable using a handlebar-mounted switch - all 100% legal and EC/CH-tested.

The Travelling mode is quieter than the original, but maintains stock performance; the "dynamic" mode, with the valve open to 50%, is similar to the BMW exhaust system, but with a deeper sound and improved performance. In the Sport mode, with the valve wide open, the engine develops an increased performance and produces a deep and earthy Boxer sound.

The company says that their system is lighter than stock and that power gains of up to five percent can be gained in the Sport mode.

Fitments for the GS series are the first to be released, but a model-specific application for the R nineT will also be available soon.

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Dr. Jekill & Mr. Hyde®

THE EXHAUST



Legacy luggage line

New from HEPCO&BECKER is their "timeless" Legacy luggage line - "based on our experiences from the past, but made with materials of the future".

The line includes a courier bag for the motorcycle or over the shoulder, with robust zip, available in two sizes as a single bag or as a set. Individually Velcro strap adjustable, it can be used with or without the shoulder straps.

The Legacy rear bag can be individually mounted on the motorbike and comes with shoulder strap; the Legacy leather bag is a small tool bag for individual mounting on the bike or shoulder bag use with the strap.

HEPCO&BECKER GmbH
 Pirmasens, GERMANY
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Andreani for Ducati Scrambler and KTM WP AER 48

To improve the performance and comfort of the Ducati Scrambler, Italian suspension specialist Andreani offers a full range of products to tune the suspension of this popular series of models.

Manufactured in Sweden by Öhlins and available from Andreani, this conventional FG 434 front fork, equipped with 43 mm gold anodised inner tubes, is completely adjustable (compression, rebound and spring preload) and offered with Ergal CNC-machined triple clamps. Also available, the Öhlins 46 DR shock absorber has a 46mm piston with a 16mm piston rod and is adjustable in rebound and spring preload.

Also available and developed by the Andreani Group's R&D department is an exclusive Andreani adjustable cartridge equipped with a 20 mm diameter piston. Adjustable in compression, rebound and preload, it features a sophisticated hydraulic system that is said to improve the bike's handling and responsiveness, especially in turns and under braking. The Andreani items for the Ducati Scrambler are available internationally at Andreani Group authorised distributors.

Also seen here, Andreani's R&D department have responded to customer requests with a new cartridge kit developed specifically to improve the 2016 KTM WP AER 48 fork.

It is designed to eliminate the air chamber and instead uses a cartridge leg with a dedicated spring rate, precisely tuned for the bike model and rider's weight, with a new setting provided for the hydraulic leg.

The kit, which features adjustable spring preload, is available for every KTM 2016 MX equipped with the WP AER 48 fork, except the SX250 2 stroke.

Andreani say the new kit improves the fork's sliding, ensures a greater stability under braking, reducing braking distance and increasing comfort for the rider in every condition.

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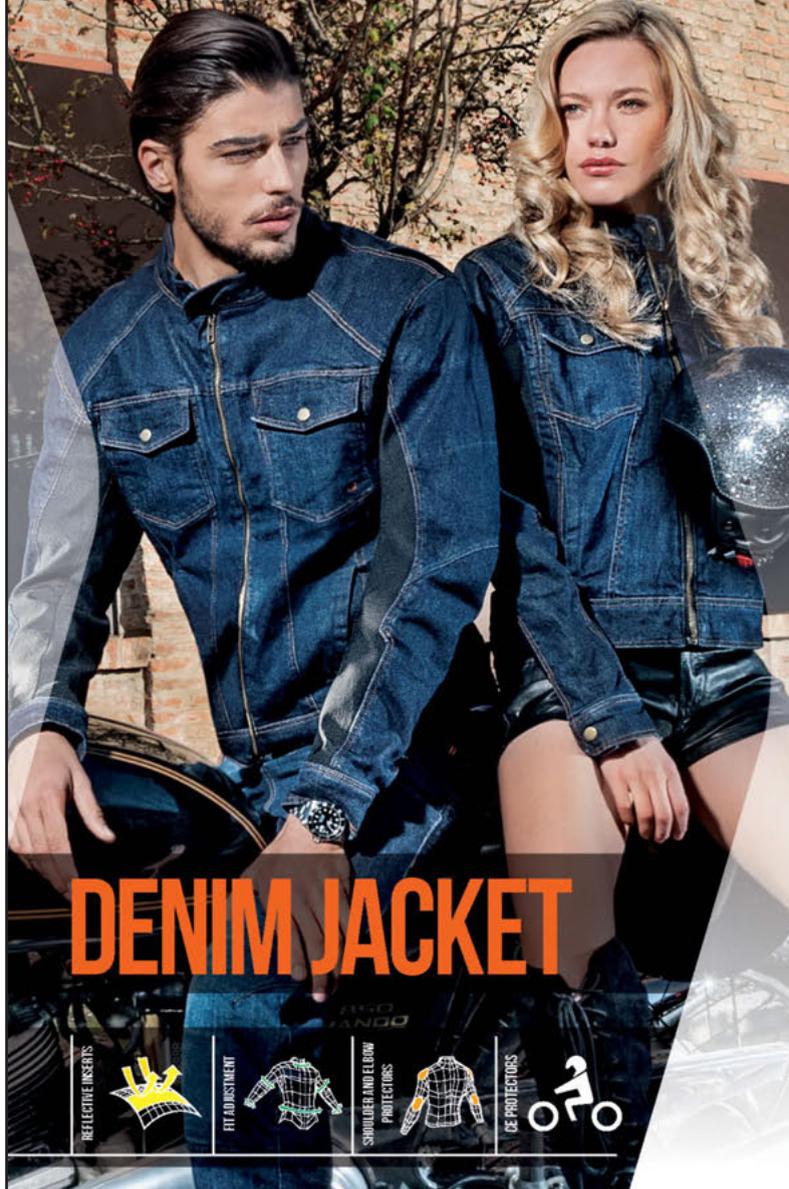
Air fork for KTM
WP AER 48



Parts for Ducati Scrambler



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X-PRO slip-ons and full systems

Giannelli has added a lightweight high-performance exhaust system for Aprilia's 2015-2016 V4 1100 Factory.

Their X-PRO, a new exhaust range from Giannelli, is available as a slip-on silencer or as a full system. Built around a round-shaped silencer in NiChrom alloy with black finish and laser-etched Giannelli logo, it is street legal when used with its db-killer and is said to be "characterised by a perfect compound of minimal design and aggressive lines".

Weighing just 1.3 kg, the silencer delivers very worthwhile power gains on an already impressive machine, has a mid-pipe for the original collectors and is one of a number of options Giannelli has for the Tuono V4, including 'Ipersport' titanium, with carbon

and aluminium street legal slip-ons with carbon (or inox) end caps and mid-pipes for the original collectors.

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ST 701 full-face helmet

The new ST 701 full-face helmet from Airoh is made in two different shell sizes and created for combination dual-purpose use as a touring or sport helmet.

The outer shell is made up of a multi-axial system that includes high strength, lightweight carbon fibre, making the ST 701 one of the lightest helmets in its category, according to Airoh brand owner and manufacturer Locatelli. The EPS inner shell uses four different densities, which help shock absorption and comfort. The shell features highly evolved and carefully researched aerodynamics, a powerful internal ventilation system, an extra-wide visor with a wide field of vision, visor positioning that prevents internal fogging and a retractable sun visor with included Pinlock original lens.

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Durable urban cycle scooter brake pad compounds



Italian brakes specialist Newfren has updated its brake pads programme with new compounds and applications, offering its distributors and their dealers access to a comprehensive range with coverage for most popular makes and models of on and off-road motorcycles and scooters. Their updated Scooter Line now features a choice of two 'Elite' series sintered and organic compound brake pads that have been developed with urban riding and the growing performances of the new generation of Maxi scooters in mind. For models that have to cope with the urban riding cycle without the increased power of larger displacement machines, Newfren offers its durable, low-maintenance overhead 'Active' organic compound pad.

For off-road riders and racers the company has a five-compound range for MX and Enduro applications, and their Road Line for street and race bikes now features a single HH+ rated premium R01 Sintered Race formula developed for Superbike, Superstock, Supersport and Supermoto models, and two lines of sintered and organic pads for street bike pads. Founded in the 1950s by Alessandro Barbero, the company is still in family ownership with Valter Barbero at the helm, and has just completed a 24 month, multi-million Euro investment programme in new manufacturing technology at its 6,000 sqm facility/10,000 sqm site at Cirié near Turin. Products made there include brake shoes, backing plates, clutch plates and parts and brake discs and assemblies in addition to brake pads.

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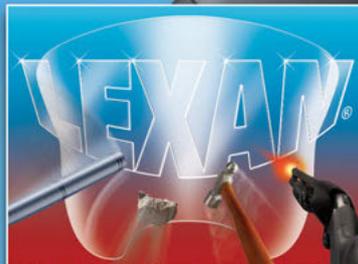
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Race and enthusiast off-road accessories

Fuelled by their continued race success, Italian off-road apparel and accessory specialist UFO Plast has further new and updated product lines for 2016. The company's range is "diverse" to say the least, providing everything the leisure or race off-rider could require.

Made in Italy by UFO Plast to ensure maximum comfort during off-road riding, the 'Demon' body belt is designed for the best possible lower back support. Equipped with Velcro double adjustable fasteners, it has polypropylene supports mounted on a reinforced elastic structure. Available in adult and child sizes in a range of colours.

UFO Plast's Italian made 'Morpho Fit' is "an innovative addition to our range of knee protection jointed braces for sport performances". Among the main features are an ergonomic structure made of special plastic polymer, total support of the knee joint in specific areas (all crucial ligaments and patella), size adjustment for perfect fit, and adjustable tibial support.

The sealed stainless steel structural four-sided joint allows proper movements of the knee with a hyperextension limit system that has several adjustment choices. The internal thermoformed, anti-bacterial and hypoallergenic foam is easily removable for cleaning, there is support for the boot contact point with the boot, and all materials are water resistant and anti-corrosive.

UFO Plast already offers easy-mount 100 percent Italian made replacement kits for the original plastics on 2016 KTM MX and enduro models. Made in shock

and weather resistant materials, the OE colour-match kit includes front and rear fenders, front number plate, side panels and radiator covers for standard tank. Kits are also available for 2016 Husqvarna and Kawasaki 450 models, with more models being added all the time.

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www.ufoplast.it



Morpho Fit knee braces



KTM MX and enduro replacement plastics kit



Demon belt

Racing fork oil with "3D Response Technology"



Said to "open up previously unavailable options in suspension tuning", this new range of fork oils from Swiss manufacturer Motorex includes 4W viscosity for the WP Performance systems used by KTM and Husqvarna motorcycles as standard equipment.

The company says that by way of selective changes of the oil's molecular structure, their research and development department has managed to "optimise and balance the characteristics that help a suspension system deliver optimum feedback. The special molecular structure of the oil ensures that tractive and impact forces are no longer diverted along a zig-zag path like an accordion, but through a multi-level grid structure instead. Our "3D Response Technology" takes its name from this three-dimensional structure of the new molecular composition".

The lowest possible friction coefficients, optimum air separation performance of the oil and maximum thermal and shear stability – "achieving a perfectly harmonious triad of these partly contradicting characteristics is the greatest strength of the new technology". Available in six different viscosities, with finely graduated viscosity grades (from 2.5W to 15W), allowing compliance with OE specifications, Motorex says they allow fine-tuning of the forks to a rider's own individual preference and are described as "an ideal basis for finding the perfect set-up – be it for off-road use, for the race track or for road riding – in conventional as well as upside-down forks.

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Versatile custom screens from Givi

Italian manufacturer Givi recently launched two new screens (the 100AL/ALB and the A800N), which form a "bond" to the round headlights, allowing custom specialists to install them on specials or cafe racers with ad-hoc mounting kits for the available installation points.

The 100AL/ALB model (seen here) is made by deep drawing, meaning its concave shape is achieved by placing a 2 mm thick aluminium sheet into a forming die and pressing it with a punch. Compared to the traditional bending technique, this technology is said to enable different surfaces (3D effect) to be created with absolute precision (and removing the need to apply the classic and much hated rubber trim).

The screen is available in two finishes - 100AL is finely brushed and anodised to withstand weathering and embellished with a gilded plate with embossed Givi logo, fixed by two stainless steel rivets; the 100ALB is black anodised with a silver Givi logo plate.

The screen attaches to the bike using a model-specific kit. Givi say they have already prepared kits for the BMW R nineT, Triumph Bonneville 865 and Yamaha XSR700; however, other kits will be released during the year. A custom bike builder wanting to install this screen could easily fabricate a kit which anchors it to the two stainless steel plates riveted to the rear.

Despite the size (20.5 cm height x 26.5 cm width) the 100AL/ALB is said to provide respectable aerodynamic protection, deflecting airflow above the head of the rider (height and riding position permitting).

The A800N model is moved by well designed fairings and has a fibreglass structure that surrounds the headlight to which it is attached and a low, angled smoked screen, which is cut horizontally along the top. Givi says it is a perfect match for classic or modern bikes - a mounting kit for the BMW R nineT is already available with additional kits planned. Provided the headlight will fit the 195 mm diameter aperture, custom builders can easily adapt it to the front end of bikes, using the existing anchoring points on the inside of the fairing.

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Lower back protector and 'Virve' feature-rich ladies gloves

Rukka's new lower back protector is said to combine the benefits of a support belt with the extra protection of a lower back protector, with integrated lumbar protector.

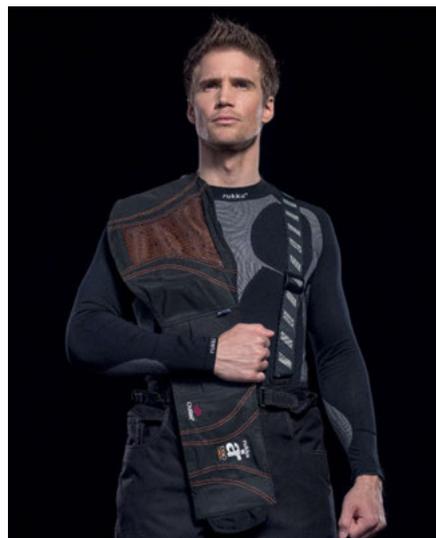
The breathable support belt is made from water-repellent microfibre fabric as well as temperature regulating Outlast. Tested in compliance with the



current CE standard EN 1621-2 2014, the protector adds very little bulk and can therefore be worn over or underneath the trousers without impairing mobility. The company says it offers one of the most comprehensive line-ups of protectors on the market today – with all the brand's jackets and trousers equipped with Rukka D30 Air protectors as standard. The air-permeable protectors are very soft and flexible, allowing their protection to multiply through the structure the instant an impact occurs.

Also seen here, their 'Virve' women's gloves "have a perfect grip feel and a unique fit for women's hands". The X-Trafit technology by Gore includes a three-layer laminate, consisting of the upper material, a wind and waterproof and breathable Gore-Tex climate membrane and a liner. This construction is said to create some great advantages – in rain the gloves do not get soaked, protecting the rider's hands from cooling out and vastly accelerating drying, provide excellent grip and feel, and no more pulling out the liner when taking off the gloves.

They are made from abrasion-resistant Cordura upper material, with visor wiper on the left-hand index finger, touchscreen fingertips for thumbs and index fingers on both gloves, integrated detailing for



knuckles, scaphoid and fingers to increase protection, and coated fabric improves grip on the palms.

RUKKA/L-FASHION GROUP
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'Factory S' mufflers

The new Factory S line of mufflers from LeoVince is available in two different materials, with a stainless steel or carbon fibre sleeve, both featuring an "aggressive sound and style".



The TIG-welded stainless steel AISI 304 muffler body is tapered with square lines and comes in different lengths, depending on the application.

"The effect is that of a massive but elegant exhaust system, perfect for installation on a vehicle that wants to stand out in looks and style", says the Italian specialist.

The muffler is equipped with an aerodynamic inlet with dual spring attachments for secure attachment to the header pipes.

At the rear, the muffler has a carbon end cap

with a dual asymmetric cut (outwards and down facing), which determines the right and left-hand side versions.

The exhaust pipe is fixed to the frame with a rubber isolation mount carbon fibre clamp; the stainless steel version has a laser engraved LeoVince logo with a high temperature die-cut aluminium logo on the carbon fibre version.

The header pipes and silencer have been developed specifically for each model, with the design priority placed firmly on improving the torque and generating maximum power within the legal limits.

LEOVINCE
Monticello d'Alba (CN), ITALY
info@leovince.com
www.leovince.com

Upgraded 'Tornado-2' features 'Seeflex' protectors

Dutch apparel specialist Rev'it! has updated its popular 'Tornado' textile jacket/pants combo, and the "Three Season" second generation 'Tornado-2' now features upgraded materials, protection and colourway options.

The outer shell now incorporates rugged materials like PWR/shell 750D mesh and PWR/shell 1000D at key impact points. Rev'it! proprietary 'Seeflex' CE level 2 protectors have been installed at the shoulders, knees and elbows, and thin, flexible 'Seesmart' CE level 1 protectors come as standard at the hips. The mesh outer shell is fitted with a 2-in-1

detachable rain and thermal liner, and the jacket has been upgraded for compatibility with their 'Challenger' cooling vest, HV connector vest and 'Strapper' suspenders.

It is available in black, silver/black and sand/black for men, and black and silver/black for women riders.

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Taking it to the 'NEXX' level



NEXX Helmets has introduced its newest collection of X.R2 sports full-face helmets. "Two exceptional new graphic designs are offered; the "FUEL", a fast and sporty looking design, offered in seven colourways to match anyone's taste, and "VIRUS", an edgy design with original "vital signs" on the sides has a nice metallic flake to it when exposed to the sunshine, surely to be appreciated by many race fans".

The two top vents are redesigned to increase airflow and reduce noise levels, carrying more fresh air directly to the forehead and interior of the helmet. The X.R2 spoiler and aerodynamic profile reduce turbulence at high speeds. A race-ready flat face-shield has posts for tear-offs and Pinlock insert (both sold separately).

The Easy Lock shield is more soundproof and airtight. Tear shaped, the X.R2 represents NEXX's new X-Matrix technology, a process that combines multi-axial fiberglass, 3D organic fibres, special Aramid fibres and carbon reinforcement. The result is said to be a super strong and lightweight shell, 35% stronger for extension and bending resistance than normal fiberglass.

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NEXX X.R2 'Virus' – fully approved to ECE/22-05, DOT and NBR-7471:2001, the UV resistant shell is available in two sizes and features X.Mart Dry fabrics, 2 inlets and 4 outlet air-vents (Air Dynamic System), aerodynamic rear spoiler and removable and washable 3D lining

Kevlar lined 'Indigo' motorcycle jeans



New BC K900 EDGE battery charger

Manufactured in Italy by Forlettronica, this new 'BC Battery Controller' brand version BC K900 is said to be the only 6/12V battery charger on the market that is compatible with the CAN-Bus system on BMW motorcycles. Said to be more compact and offering improved performance, the stylish design delivers a maximum charging current of 1 Ampere. The user can select among three different charging programmes for 6V or 12V batteries, and for charging the battery directly through BMW 12V sockets controlled by the motorcycle CAN-Bus system.

Sales & Marketing Manager Andrea Capelli told IDN that the "cutting-edge 8-step charging technology makes it compatible for recovering, charging, desulfating and maintaining all kinds of lead-acid batteries from 1 to 100 Ah, including sealed and gel ones. Smart and automatic, BC K900 EDGE can stay always connected to the battery,



even in case of long-term inactivity of the vehicle. A LED bar indicates the selected programme, the charging cycle and any operating anomalies". Backed by a 3-year warranty, the emphasis of the new lightweight case is on portability, but it can also be wall-mounted. The package includes a BMW adapter together with a waterproof battery cable with eyelets and a cable with insulated clamps.

BC BATTERY CONTROLLER
Cisliano (MI), ITALY
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www.batterycontroller.it

These new Kevlar lined men's and women's fit 'Indigo' jeans from Hevik are part of a wide range of Hevik jeans for riders that also comprises their 'Stone' jeans (as featured in IDN before), with new 'Titan' jeans being added later in the summer. Features include external knee protector pouches with Velcro closure, "boot cut" legs and a fashionable "distressed look" fabric, which conceals the reinforced Kevlar lining. Passive safety is addressed by providing removable padding for the hip area and CE approved knee protectors, which can be removed from the outside and adjusted for height.

The same features can be found on the 'Indigo' Lady model, which, together with the necessary adjustments to ensure fit, also feature a comfortable, elasticated, removable and windproof waistband.

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Gilles parts for 2016 ZX-10R

Luxembourg based parts and accessory manufacturer Gilles Tooling has a range of updates available for Kawasaki's 2016 ZX-10R, from brake and clutch, drivetrain and foot control components to handlebar accessories and protectors. The line-up includes their adjustable phosphate bearing equipped Factor-X brake and

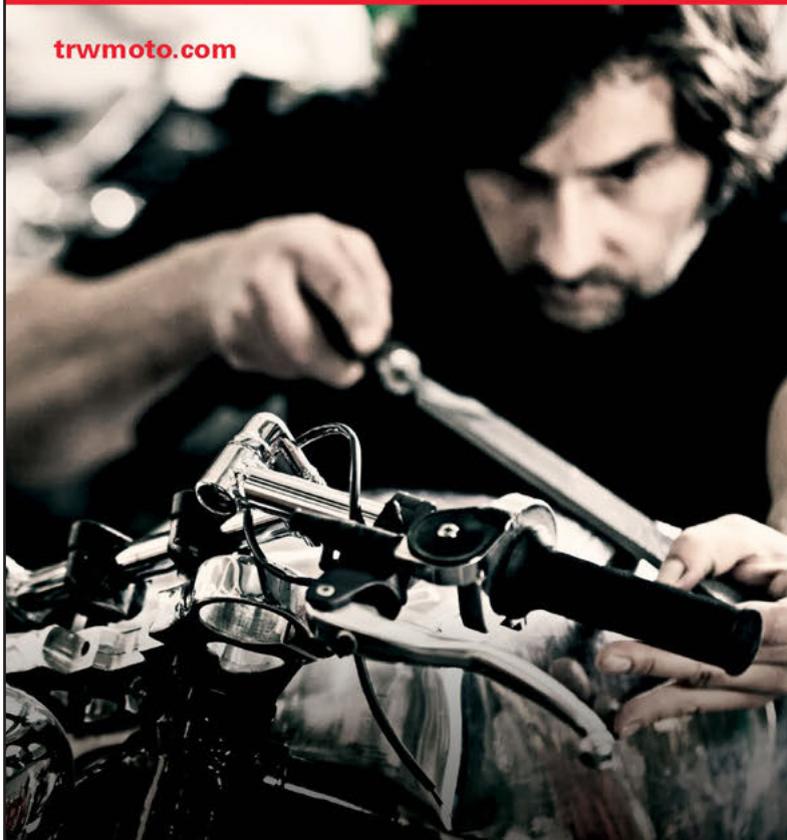
clutch levers, Factor-X rear sets that include reverse shift, foldable pillion footrests, a swingarm spool and choice of chain adjusters, handlebar weights, front and rear axle protectors, frame sliders, right and left-side engine covers and their advanced design GT Shield lever guard.

Designed to meet the requirements for mandatory lever guards on closed circuit tracks, their GT Shield lever guards (for race and street application brake and clutch levers) are CNC-machined from billet aluminium with fibreglass reinforced plastic; off-set spacers means the guards can be adapted to various lever lengths - the downward sloped design leaves enough space to place the hands at the outside of the handlebars. They are compatible with most Supersport bikes' original handlebars (and Gilles' own GP Light and 'Variobar' handlebars).

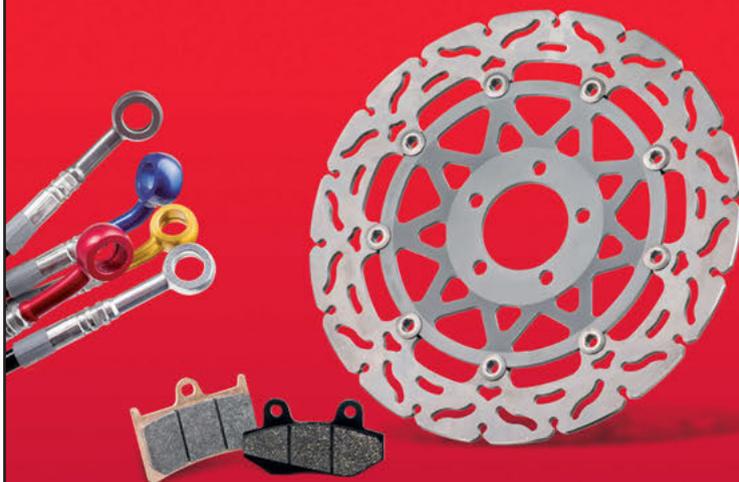
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DESTINO Adventure combination boot-in-boot concept

Having successfully entered the riding suits, helmets and gloves markets, German adventure tour specialist Touratech is now bringing out its own touring boots as the next step in its range of in-house developed motorcycle gear.

The DESTINO Adventure is said to combine a high level of protection with numerous comfort features, and what Touratech says are several completely new functions. As with its approach to the rest of its apparel range, the DESTINO is a combination product

A robust insert in the sole effectively prevents the foot twisting and bending in a fall, but at the same time is said to be supple enough to allow the foot to roll while walking. The oil and petrol-resistant rubber sole has a chunky tread to provide a secure footing on more slippery surfaces.

Features include an extra-wide opening and three rugged buckles, which can be precisely adjusted in length thanks to a finely pitched adjustment system. On the shaft of the boot, a soft top edge made of Cordura keeps the wet and dirt out; the outer shoe is deliberately not made to be waterproof. This is because the range of uses for the DESTINO Adventure includes off-road touring. Special design solutions such as a stitched-through sole make it impossible to use a membrane in the outer shoe, and a membrane installed directly beneath the upper material would prevent the boot drying quickly if it ever gets soaked. Instead the waterproof and breathable climate membrane is integrated into the inner shoe. Patented OutDry technology means it can be worn separately as a fully functional, washable shoe in its own right,

as well as providing the internal comfort and weather proofing for the boot.

A retractable, coated stainless steel cable concealed behind the top buckle means the boot can be attached to the motorcycle while just using the shoe. The anti-bacterial footbed can be renewed, if necessary, or replaced with an optionally available comfort insole.

Available from the spring of 2016, Touratech is claiming a world-first for this concept, saying it marks a next logical step with a multi-purpose approach that first appeared with their Compañero touring suit, namely high-spec riding gear system components that can also be used as functional outdoor clothing - apparel designed for the destination as well as the journey.

TOURATECH AG
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www.touratech.com



- a touring and enduro boot, a sporty motorcycle boot and leisure shoe all in one, with functional and safety features combined in a novel integrated concept.

Rather than being geared to one particular use, the company says the design considerations focused on the rider's needs in a different range of situations - reflecting the mixed-use that adventure tour riders subject their machines to, and all their accessory and apparel products too.

Made from waxed, full-grain leather, the boot is reinforced with protectors - an impact-resistant polyurethane toe cap and heel protector with a metal cap that can be screwed onto the tip of the boot supplied for off-road riding, and a plastic shin guard protects against frontal impacts.



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GPR Speed Triple slip-ons

Italian exhaust manufacturer GPR has added a range of homologated slip-ons for the new Triumph Speed Triple 1050 R.

They are available in a selection of silencer shapes and styles, including a single low slip-on or a dual version in standard position and their Fast Can PowerCone.

Described as "the perfect hand-made product", the lightweight TIG-welded Fast Can saves more than 6 kg compared to the OE exhaust for a 4-

hp power gain without any modification.

GPR products are made in Italy, manufactured at their Milan factory, are EU homologated and backed by a 2-year warranty. GPR exports worldwide.

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Amok Air Drystar jacket

The Amok Air is described as a "versatile sport touring jacket constructed from an innovative poly-fabric main shell that is highly durable and incorporates extensive mesh panels on chest and back for interior ventilation".

Featuring an interchangeable Drystar waterproof liner and thermal jacket for guaranteed waterproofing and breathability plus removable, perforated CE-certified Bio-Air elbow and shoulder protectors, Alpinestars say it can be worn in a variety of weather climates and that it offers "superior safety and impact protection".

Additional features include chest and back pad compartments with poly-foam padding (CE-certified Nucleon protection is available as an accessory upgrade), pre-contoured sleeves with accordion stretch panels on the elbows and a rear compartment for the addition of a water hydration

pack and hose. Available in sizes S to 4XL, it is detailed with integrated reflective graphic details and logos improving rider visibility, a premium YKK zipper with double sliders for main front closure and waist and volume adjustments, water-resistant front cargo-style pockets and a large rear utility pocket, as well as interior waterproof compartments.

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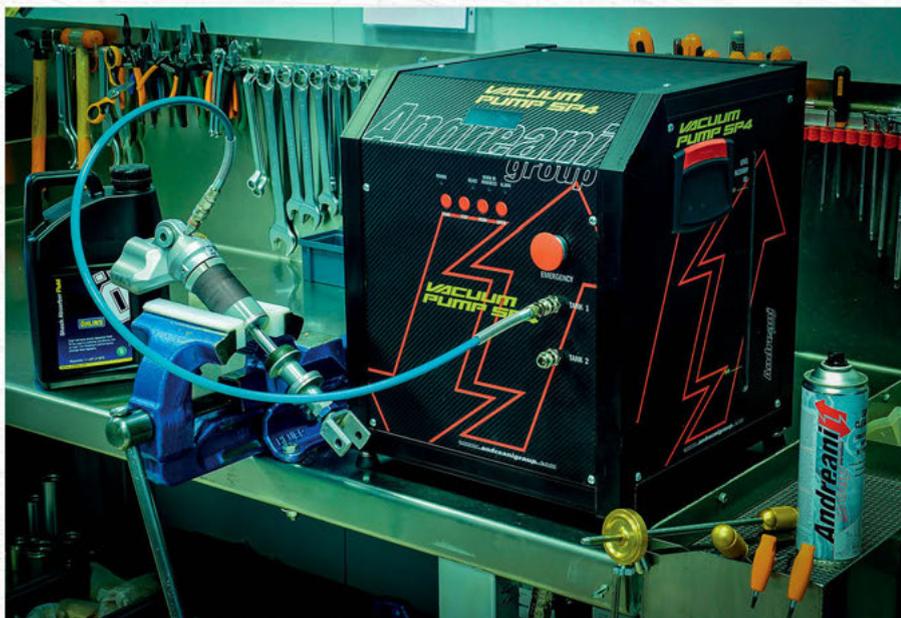
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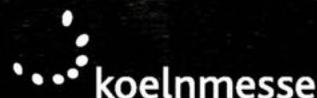
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NEWS BRIEFS

Following last year's Roland Sands designed Concept 101 bagger design reveal, recently filed patents suggest BMW is planning to produce a more modest 17" wheeled bagger, but using the Duolever fork, aluminium frame and 160 bhp, 1600cc engine from the K1600GT.

German motorcycle industry trade journal 'Bike & Business' has been awarded the "Best Specialist Media of 2016" title at the congress of the German specialist press in Berlin.

Italian E-sportsbike manufacturer Energica has opened its first flagship store in the US, in San Francisco. The opening featured the arrival of an Energica Eva ridden by Bill Levasseur that had been ridden the 450 miles from Santa Monica to San Francisco with nine fast charging stops averaging 23 minutes each.

BMW Motorrad continued its run of record sales in April with deliveries up +1.4% (16,793 units). Around the world, a total of 50,581 BMW motorcycles and maxi-scooters have been delivered to customers so far in 2016 (+5.5%). That said, with Triumph now claiming to be the biggest selling European brand in the United States (in class), BMW USA has reported May sales down by -40 percent compared to May 2015 (1,221 units compared to 2,034).

International Night, INTERMOT 5th October, 18:00 hrs, Dealer Lounge

International Dealer News is pleased to announce that it is again collaborating with INTERMOT to present the "International Night" business networking reception at 18:00 hrs on the Trade Day, Wednesday October 5th.

An established and popular opportunity for exhibitors to meet with their importer/distributors and key dealers, it will be staged, as usual, at the Dealer Lounge Business Centre of the Koelnmesse exhibition centre, in the Business District off the main boulevard between halls 4 and 5.

The show is open to the media on Tuesday October 4th, with Wednesday October 5th being the International Trade Day, and will be open to all visitors Thursday October 6th to Sunday October 9th.

Since the move to Cologne from Munich in 2006, this will be the second time that INTERMOT has promoted a specific International Trade Visitor Day, and with 2014 having been judged a success, this is now set to be a permanent feature of the INTERMOT schedule, with consumers only able to gain access on the Trade Day by exhibitor invitation. Promoted by International Dealer News, and hosted by INTERMOT and the show's sponsors, International Night is unique in the international motorcycle industry - the only 'meet & greet' business reception specifically for international industry professionals of all kinds.

The 'Cologne' Show has always been regarded as the world's primary



News in the UK, L'Officiel in France, Moto Dealer News (Italy) and Moto Taller (Spain).

The Business District provides exclusive

exhibition space for vendors who only want to meet other professionals in the international motorcycle industry, and provides facilities of all kinds for professional visitors, such as being able to make meeting appointments away from the exhibition booths.

Additional trade initiatives operated by INTERMOT include the Dealer Card, which provides show access privileges, and the online Matchmaking365 service, which is an expo visit experience optimiser – it enables trade visitors to gain an overview of the suppliers of selected product groups in the run-up to the fair, establish valuable business contacts and place targeted meeting requests.

www.intermot-cologne.com

international motorcycle industry expo, and with the backing of International Dealer News and worldwide exhibitor and trade visitor footprint that is expected to reach at least 68 international markets and over 55,000 trade visitors in total (43 percent of them from outside Germany), this is a unique opportunity to meet colleagues from the industry in a relaxed environment as the show closes (at 18:00 hours) on the special Trade Visitor day.

In addition to International Dealer News, the Business District is being supported by other motorcycle industry trade magazines in Europe - such as World of Bike and Bike und Business in Germany, British Dealer

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